America's Largest Manufacturer of Canvas Goods Products

37th Anniversary
Catalog No. 54
1930

The HETTRICK MFG. CO.

Summit and Magnolia Streets
TOLEDO, OHIO

HETTRICK'S NEW BEACH UMBRELLAS

No. 225
PRICE
$9.90
EACH

BRIGHT IN COLORS

No. 224
PRICE
$7.75
EACH

RIGHT IN PRICE

No. 221
PRICE
$7.60
EACH

No. 225—A jaunty light weight Beach Umbrella of Jet Black Duck. Hand decorated with Modernistic designs in contrasting colors; will not crack, fade or peel. Provided with tape bound scalloped Valance. Six black Japanned ribs and a 5' 6" spread. 1½" handle of polished hard wood in natural finish.

Lower end equipped with metal tip to thrust into sand.

No. 224—A "Surf-Rider" Motif on a light tone plain color, alternating with a dark tone colored Material.

A six rib light weight Umbrella with 5' 6" spread. Has 1½" hard wood metal tipped handle, finished natural wood color.

No. 221—A handsome "Rain-Bo" Painted Stripe Cover Material attractively finishd with Scalloped over-hanging Valance of same goods.

A six rib model with approximately 5½' spread. Polished hard wood handle 1½" in diameter, natural wood finish.

No. 257 BEACH TENT
With Fringed Valance

SIZE—5 Ft. x 5 Ft.
GREEN & ORANGE
"RAIN-BO"
PAINTED STRIPE

FURNISHED COMPLETE WITH CENTER POLE AND STAKES

PRICE
$9.00
EACH
F. O. B. TOLEDO

Well made of famous "Rain-Bo" Painted Awning Stripe, cut full size and double stitched throughout. Ornamented with over-hanging scalloped curtain at eaves. Rigidly supported by metal frame inserted in pocket on inside at top of walls and "push-pike" of center pole passes through "sewed-in," rust proof ring at peak.

Wrapped in Heavy Kraft Paper for Shipping.
Poles in separate bundle.

ORNAMENTAL WROUGHT IRON UMBRELLA STAND

ART. No. 219

PRICE $5.50
STAND ONLY

A PRACTICAL PORTABLE SUPPORT
For Lawn or Beach Umbrella

Here is a new item that has instantly won approval.

Made of ¾" Ornamental Band Iron, securely braced and riveted. 31" wide at base—24" high.

Finished in handsome Grey, baked on enamel.

ART. No. 219—UMBRELLA STAND—Price **$5.50** Each

No. 258—BEACH TENT
With Awning Extension

Complete with Poles and Stakes
SIZE—5 Ft. x 5 Ft.
FANCY GREEN & ORANGE
"RAIN-BO" PAINTED STRIPE

PRICE
$10.00
EACH
F. O. B. TOLEDO

Attractive In Appearance

Low Priced

An Ideal Play Tent for Boy or Girl. Much in demand for use as a refreshment booth at Lawn Fetes, or at the Beach as a portable Dressing Tent.

Made of Fancy "Rain-Bo" Painted Stripe, cut full size and double stitched throughout. Supported by square metal frame at eaves and stained wood center pole through "sewed-in" ring at peak.

Awning Extension may be lowered to close opening at front and held in place by snap fasteners.

Wrapped in Heavy Kraft Paper for shipping.
Poles in separate bundle.

Hettrick
Quality

ALL ITEMS IN THIS CATALOG No. 54
CARRY A
SPECIAL DISCOUNT
TERMS
Less 2% 10 Days
NET 30 Days
OF 50%
F. O. B.
TOLEDO
OHIO
THE HETTRICK MFG. CO.
COR. SUMMIT AND MAGNOLIA STS. TOLEDO, OHIO

NTH ANNIVERSARY

nd Summer Season

1930

TALOG NO. 54

THE HETTRICK MANUFACTURING CO.

America's Largest Manufacturer of Canvas Products

TOLEDO - - Corner Summit and Magnolia Streets - - OHIO

Hettrick
Quality

A Brief Announcement

from - - - America's Largest Manufacturer of Canvas Products

In presenting our line through the pages of this, our New Catalog No. 54, it is with the assurance that this Organization is composed of men who thoroughly know the industry, whose experience during the past 37 years qualified them to intelligently analyze the Present, visualize future developments and anticipate the possible effects, as nearly correct as is within the limitations of human ability.

Each Season, "The Hettrick Manufacturing Company" surprises the entire "Trade" by their constant new departure from the antiquated "tow-paths" of the "Past," into the broader "Highways" of Modern Merchandising, proceeding only as fast as such Avenues have proven reliable. Our continued growth and expansion best serves to confirm the above statement.

That is what inspires confidence and creates Dealer Interest.

That is why we are the acknowledged—

Leaders in the Manufacture of Canvas Goods Products.

That is why every issue of our Catalog is eagerly awaited by America's Largest Buyers of Awnings, Tents, Toys, Covers, etc. It being regarded by them as a reliable STANDARD by which all similar products may be compared.

The many favorable comments we have received, unsolicited, from our Customers regarding the new and novel items introduced to the "Trade" during the past Season, have served to encourage us in our efforts to surpass all previous achievements in this direction.

The desire and ambition of any individual or organization offering the Public either Service or a Product, is to broaden the fame and market; therefore, that too, is our desire and each succeeding Season, we strive to serve "YOU" better.

To those who do not know us, may we offer the following:

We are LARGE ENOUGH—To have adequate facilities for the prompt fulfillment of all Orders.

SMALL ENOUGH—To give Concentrated personal attention to all Orders with which you may favor us.

YOUNG ENOUGH—To handle each Order with enthusiasm, energy and a capacity for hard work.

OLD ENOUGH—To make a bid for your business, advancing as our reason, therefore, that the Quality and Workmanship which we offer is positively guaranteed to be as represented and that—

"Satisfaction must go with each Transaction, or *your money back*."

THE HETTRICK MANUFACTURING CO.

TOLEDO - - Corner Summit and Magnolia Streets - - OHIO

R. A. WILBUR, *President*

THE HETTRICK MANUFACTURING CO.

TOLEDO, OHIO

EXECUTIVE OFFICES

The Hettrick Mfg. Company, has always been the leaders to advance the cause of quality in the manufacture of Canvas Products. We have never believed it was sufficient to make our merchandise merely, "good enough." We are constantly striving to make it better, to give our customers an extra measure of value.

This policy has been a tremendous factor in making us America's Largest Canvas Products Manufacturer.

Price alone, without quality, means nothing. The satisfaction that goes with quality is long remembered after price is quickly forgotten.

Leadership is the proof of performance. Any institution, who would constantly lead, must spare no effort to maintain that position. Leadership is the reward of a job well done.

Let me assure you that every member of our organization is alert and anxious to serve you.

Yours Very Cordially,

R. A. Wilbur

HETTRICK'S SPECIAL for 1930

THE RO-MER "Oil-Tempered" Watershed Umbrella Tourist Tent

JUST THE TENT FOR THE AUTOMOBILIST

Designed For Service

Priced To Pay Profit

Price **$25.00** EACH

F. O. B. TOLEDO

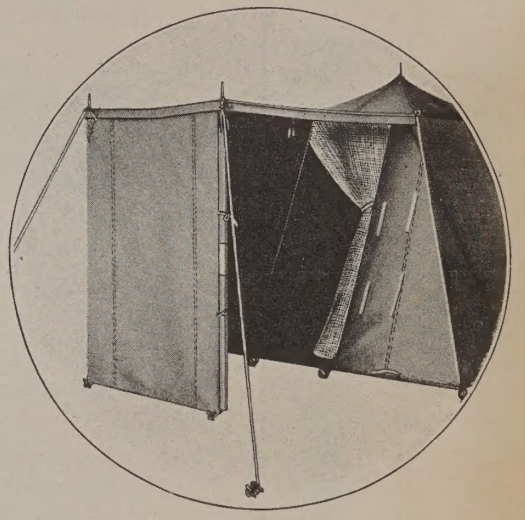
Jobbers Who Want a *REAL BARGAIN*

SHOULD CAREFULLY—

Compare *The Ro-Mer* specifications with those of similar style tents, offered by other manufacturers.

Then compare the price—you will readily see the great advantage of promoting the sale of *Hettrick's New Low Priced "Ro-Mer" Umbrella Tent.*

Made with a center pole and awning extension in two sizes, and in two colors of "Oil-Tempered" Watershed Drill.



Detachable Storm Curtains for Enclosing Space Under Awning Extension and Roll-Up Door Curtain, are Extra Equipment.

DIMENSIONS—EACH TENT IS 6-Ft. 6-In. HIGH AT CENTER 5-Ft. 4-In. WALLS AND 4-Ft. SQUARE AT EAVES

AWNING EXTENSION IS FULL WIDTH OF TENT AT EAVES AND EXTENDS OUTWARD 6 FT. PROVIDED WITH 3 INCH DROP ON THREE SIDES, EQUIPPED WITH FASTENERS FOR ATTACHING DETACHABLE STORM CURTAINS.

CHOICE OF TWO SIZES—TWO COLORS				EXTRA EQUIPMENT LISTED BELOW—NOT FURNISHED UNLESS ORDERED									
SIZE	ART No.	MATERIAL Oil-Tempered Watershed Drill	Price of Tent Only	Detachable Extra Door Curtain		Combination Front and Side Curtain		Side Curtain Only		Bobbinet Curtain Only		Waterproof Bag	
				ART. NO.	PRICE	ART. NO.	PRICE	ART. NO.	PRICE	ART. NO.	PRICE	ART. NO.	PRICE
7′x7′	4083	Khaki Watershed Drill	$25.00	4084	$1.80	4085	$4.50	4086	$2.80	4087	$3.00	163-K	$1.20
7′x7′	4283	Olive Green Watershed Drill	25.00	4284	1.80	4285	4.50	4286	2.80	4287	3.00	163-OG	1.20
9′6″x9′6″	4093	Khaki Watershed Drill	30.00	4094	1.80	4095	4.50	4096	2.80	4097	3.00	164-K	1.20
9′6″x9′6″	4293	Olive Green Watershed Drill	30.00	4294	1.80	4295	4.50	4296	2.80	4297	3.00	164-OG	1.20

The Improved "BEN-HUR" Tourist Tent

---*provides* Highest Quality Equipment for Greatest Camp Comfort

Sturdily Made of WATERPROOFED, Light Weight Material, Easy to Set Up--Neat--Compact and Durable

Fills A Universal Demand of Campers and Tourists, Who Want to "TRAVEL LIGHT" and CAMP DRY and COMFORTABLE

HUNTER GREEN "OIL-TEMPERED" WATERSHED

PRICE **$25.00** EACH F. O. B. TOLEDO

A PERFECT PORTABLE WATER-REPELLENT SHELTER

Size—7′ x 7′

CHOICE OF TWO SIZES

DIMENSIONS WHEN ERECTED	Size, 7 ft. by 7 ft.	Size, 9 ft. 6 in. by 9 ft. 6 in.
BASE		
EAVES	4 ft. by 4 ft.	4 ft. 8 in. by 4 ft. 8 in.
HEIGHT OF WALLS	6 ft.	6 ft.
HEIGHT AT CENTER	7 ft. 6 in.	7 ft. 6 in.
AWNING EXTENSION	4 ft. by 6 ft. 3 in.	4 ft. 8 in. by 6 ft. 9 in.

INSURES QUICK TURNOVER AND PROFITS!

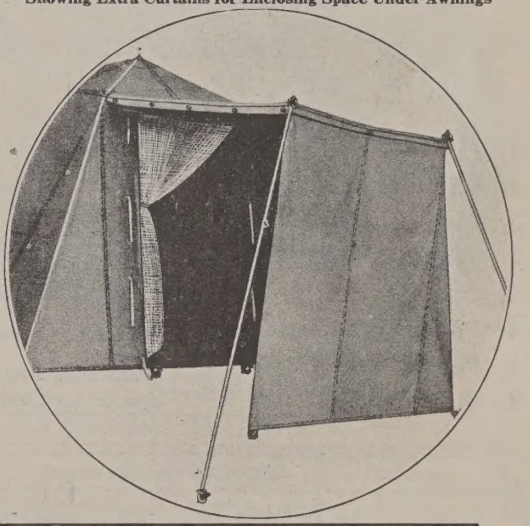
A roomy, well ventilated Tent, designed to give the utmost Comfort, priced to sell quickly and net YOU a fine profit. Raises and lowers much like an Umbrella. One person can easily set up one of these Tents in five to ten minutes. May be taken down just as quickly and rolls into a compact bundle that requires little room for carrying.

Material is Good Quality Tent Drill, treated with our Famous "Oil-Tempered" Watershed process and dyed Hunter Green. Has screened-in front door and rear window. Sewed-in floor cloth with door riser. Awning Extension is full width of Tent at eaves and extends outward 6 feet 3 inches, or 6 feet 9 inches according to size of Tent. Awning Extension has 2½ inch drop around three sides equipped with rust-proof turn buttons for attaching extra curtains.

All seams are lap-felled and double lock-stitched. Re-inforced at eaves, peak and all strain points. Supported in center by jointed wood pole (stained and metal tipped), and at eaves by four round steel spreader rods which slip into elbow fittings, permanently anchored inside of upper corners of Tent, with protruding eyes for engaging guy lines. Lower corners provided with rust-proof sewed-in rings and rope beckets. Regularly equipped with sewed-in floor cloth, combination Awning Extension and Door Flap, provided with canvas tie straps. Two jointed poles and guy lines for Awning Extension and twelve inch wood stakes.

Tent neatly packed in carton; and poles with spreader rods securely burlapped for shipping.

Showing Extra Curtains for Enclosing Space Under Awnings



REGULAR EQUIPMENT INCLUDED WITH TENT				EXTRA EQUIPMENT FURNISHED AT PRICES AS INDICATED BELOW									
Size	Art. No.	MATERIAL	Price of Tent	Detachable Door Curtain		Combination Front and Side Curtain		Side Curtain Only		Bobbinet Curtain Only		Waterproof Bag	
				Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price
7′x7′	5156	Good Quality Closely Woven Watershed Drill, Waterproofed and Oil Tempered by our own Special Process, which preserves and prolongs the life of the fabric. Will not Harden, Crack, Peel or Mildew. Color—Hunter Green.	$25.00	5157	$1.80	5158	$6.20	5159	$4.40	5160	$4.60	163-H/G	$1.20
9½′x9½′	5166		32.00	5167	1.80	5168	6.60	5169	4.70	5170	5.60	164-H/G	1.20

--the Nation's Best Value! Now Better Than Ever

Dollar for Dollar FOREST RANGER Has No Equal

POLELESS UMBRELLA TENT

Wonderful Sales Possibilities And Big Profits For You

SIZE 7 FT. x 7 FT.

Price **$33.00** EACH F. O. B. TOLEDO

INSURES QUICK TURNOVER AND PROFIT

Made of

"Oil Tempered" Watershed Drill

TWO POPULAR SIZES.
Hunter Green Color Only.

APPROVED on 14 Points

1—Easy to Set Up.
2—Easy to Take Down
3—Moisture Proof
4—Mildew Proof
5—Insect Proof
6—Perfect Ventilation
7—Perfect Protection
8—Steel Frame
9—Wood Stakes
10—Sewed-In Floor Cloth
11—Door Riser
12—Rope Beckets
13—Light to Carry
14—Requires Small Space to Carry

NO STOOPING TO GET IN—
FULL HEAD ROOM EVERYWHERE

Awning Extension is Full Width of Tent at Eaves and is Provided with 3-in. Drop (On Three Sides) with Brass Turn Buttons for Attaching Extra Curtains.

DIMENSIONS

Size		Size
7′ x 7′	Base	9′6″ x 9′6″
4′	Eaves	4′8″
7′6″	Height at Center	7′6″
6′	Height of Walls	6′
4′ x 6′3″	Awning Extension	4′8″ x 6′9″

FEATURES—Supported at top by adjustable steel rod frame, made in one collapsible unit, which engages with telescopic steel corner poles.

Tent may be easily and quickly erected and adjusted to desired degree of tautness, or to conform to uneven ground.

Re-inforced all around on inside at eaves and peak with double thickness of goods — all seams lap-felled and double stitched.

FRONT DOOR—Size 2 ft. 6 in. by 5 ft. 8 in., provided with insect proof bobbinet curtain that ties back.

REAR WINDOW—Size 11¾ in. by 14¾ in., protected by insect proof bobbinet and storm flap on outside.

AWNING EXTENSION is made full width of tent at eaves and provided with 3 in. drop (on three sides). **EXTRA CURTAINS** may be used to partially or completely enclose space under Awning Extension.

EACH TENT PACKED IN INDIVIDUAL CARTON FOR SHIPPING.

REGULAR EQUIPMENT				EXTRA EQUIPMENT NOT FURNISHED—UNLESS SO ORDERED									
SIZE	ART. NO.	Each tent is regularly equipped with Jointed Poles, 2 Guy Lines, Wood Stakes, Sewed in Floor Cloth, Steel Rod Frame and Awning Extension.	Price of Tent	Detachable Extra Door Curtain		Combination Front and Side Curtain		Side Curtain Only		Bobbinet Curtain Only		Waterproof Bag	
				Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price
7′x7′	5256	Hunter Green Drill	$33.00	5157	$1.80	5158	$6.20	5159	$4.40	5160	$4.60	163 H. G.	$1.20
9′6″x9′6″	5266	Hunter Green Drill	40.00	5167	1.80	5168	6.60	5169	4.70	5170	5.60	164 H. G.	1.20

SHOWS PRICES OF TENTS Without Extra Curtains.

ABOVE TABLE SHOWS PRICES ON ADDITIONAL ITEMS OF EQUIPMENT

These Tents Sell Readily Wherever Displayed!

BECAUSE THEY REPRESENT SUCH SPLENDID VALUE, AT THE PRICE OFFERED

The "PIONEER" Poleless Watershed Tourist Tent

Full *of* Features *That* Tell *and* Sell

SIZE 7′ x 7′

PRICE **$29.75** EACH

F. O. B. Toledo

CHOICE OF TWO POPULAR COLORS and made in TWO STANDARD SIZES

EXTRA CURTAINS FOR ENCLOSING SPACE UNDER AWNING MAY BE PURCHASED IF DESIRED

DIMENSIONS

Base—7′ x 7′ Square.

Height at Center—6′6″

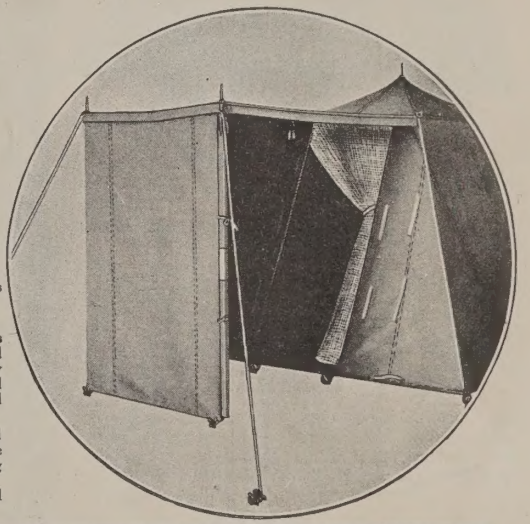
Height of Walls—5′4″

Size of Eaves—4′ x 4′

Awning Extension—4′ Wide x 5′8″

No Stooping to Get In. Full Head Room Everywhere

LIGHT—COOL—COMFORTABLE—COMPACT



The Famous Pioneer Poleless Tourist Tent was designed to provide—Comfort—Convenience and Protection with minimum weight. It is Easy to Erect—Easy to Take Down. Folds into a small compact bundle that requires little room for carrying.

MATERIAL—
Good Quality Closely Woven Watershed Drill. Waterproofed and "Oil-Tempered" by our own Special Process, which preserves and prolongs the life of the fabric. Will not Harden, Crack, Peel or Mildew.

COLOR—
Furnished in two colors, Genuine KHAKI or OLIVE GREEN.

WORKMANSHIP—
Pattern cut and expertly fashioned by Craftsmen, old in experience. All seams are lap-felled and double stitched. Re-inforced at corners and at points of excessive strain.

FRONT DOOR—
SIZE 2′6″x5′8″, protected with insect-proof bobbinet curtain that ties back.

REAR WINDOW SIZE—
11¼″x14¾″, protected with insect-proof bobbinet and storm flap that is held in required position by tie straps.

FEATURES—
All seams are lap-felled and double stitched. Re-inforced at eaves, corners and all strain points. Tent is rigidly supported by an adjustable steel rod frame, made in one collapsible unit. The metal rods spread the sides tightly in umbrella fashion, forming high walls, ample head room and a strong rigid Tent. Lower corners provided with "sewed-in" rings and rope beckets. Printed instructions to insure quick and proper "set up" of Tent enclosed.

TENT FURNISHED COMPLETE WITH "sewed-in" floor cloth and door riser. Combination Awning Extension and Door Flap. Collapsible Steel Frame, two adjustable steel poles and guy ropes for supporting Awning Extension and 11-12 inch Wood Stakes.

Each Tent packed in individual carton and frame and poles burlapped for shipping.

TENT WITH REGULAR EQUIPMENT				SCHEDULE OF PRICES ON ADDITIONAL EQUIPMENT									
Size	Art. No.	Regularly equipped with sewed-in floor cloth, combination Awning Extension and Door Flap, provided with canvas tie straps.	Price of Tent	Detachable Door Curtain		Combination Front and Side Curtain		Side Curtain Only		Bobbinet Curtain Only		Waterproof Bag	
				Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price
7′x7′	4183	"Oil-Tempered" Khaki Watershed	$29.75	4084	$1.80	4085	$4.50	4086	$2.80	4087	$3.00	163-K	$1.20
9½′x9½′	4193		34.75	4094	1.80	4095	4.50	4096	2.80	4097	3.00	164-K	1.20
7′x7′	4383	"Oil-Tempered" Olive Green Watershed	29.75	4284	1.80	4285	4.50	4286	2.80	4287	3.00	163-OG	1.20
9½′x9½′	4393		34.75	4294	1.80	4295	4.50	4296	2.80	4297	3.00	164-OG	1.20

A TENT WITH WHICH TO BEAT COMPETITION AND ESTABLISH YOUR STORE AS HEADQUARTERS

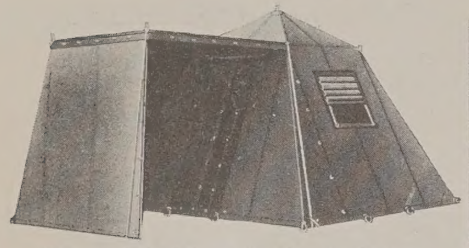
The COUNTRY GENTLEMAN POLELESS UMBRELLA TENT

Built For Service---Comfort and All-Weather Satisfaction

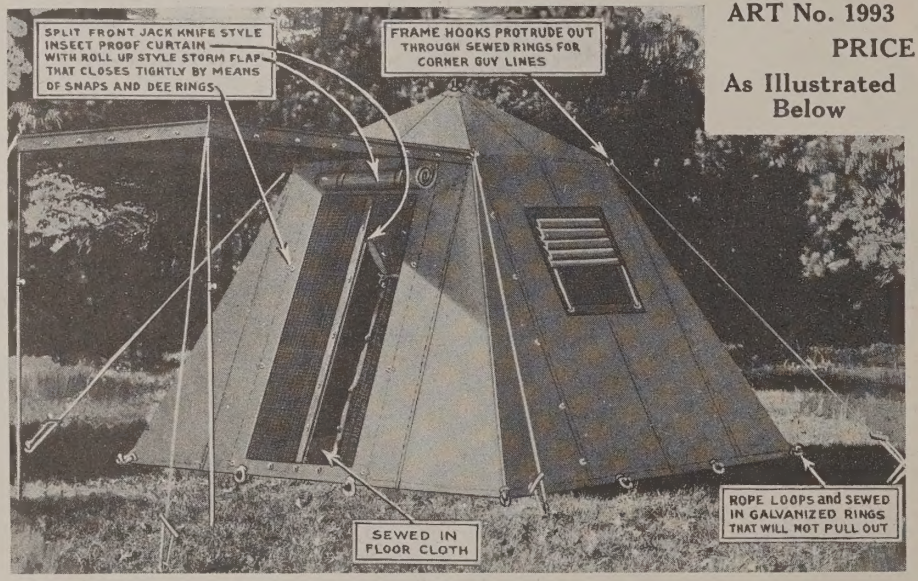
PRICED TO SELL AND PAY A PROFIT

LIGHT WEIGHT FOR CONVENIENCE — WATERPROOFED FOR PROTECTION — COMPACT — WELL VENTILATED — EASILY SET UP

AN OUTSTANDING EXAMPLE OF THE IMMENSE VALUES WE OFFER!



Side and End Curtains for Enclosing Space Under Awning

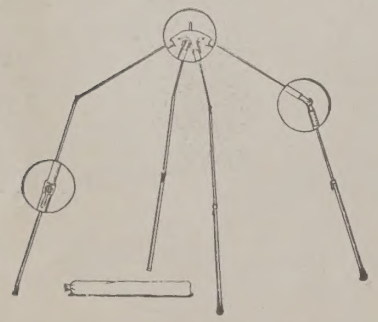


ART No. 1993
PRICE As Illustrated Below **$62.00** EACH F. O. B. TOLEDO

OIL-TEMPERED WATERSHED DRILL

COLOR—HUNTER GREEN

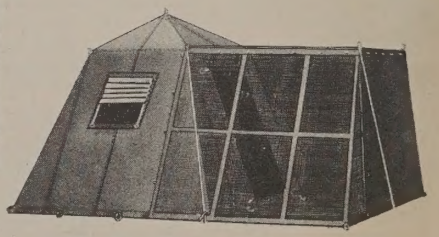
Size--9 ft. 6 in. x 9 ft. 6 in. only



Adjustable Steel Rod Collapsible Frame

DIMENSIONS OF COUNTRY GENTLEMAN

SIZE AT BASE, 9 feet 6 inches by 9 feet 6 inches. AT EAVES, 4 feet 8 inches square.
HEIGHT AT CENTER, 7 feet 6 inches. HEIGHT AT EAVES, 6 feet.
AWNING EXTENSION, 4 feet 8 inches by 6 feet 9 inches.



Showing Storm Curtains and Bobbinet Curtain in Use

The Country Gentleman is exceptionally well made of High Count Hunter Green Tent Drill, a fabric used only in the more expensive Tents. The material is first dyed, then waterproofed by our own Famous "Oil-Tempered" Watershed Process, which thoroughly impregnates through and through every fibre of the Cotton, yet it does not add materially to the weight. Sheds water and resists mildew. Even during a heavy storm, the inside of the tent will remain dry to the touch.

The Tent is equipped with sewed-in floor cloth and door riser of same material, effectually sealing Tent at bottom and excluding all moisture and insects. Heavy webbing re-inforcements extend completely around inside at eaves and extend from corner of eaves upward to peak. This permits "drum-tight" erection of Tent.

Window on two sides (provided with bobbinet screen curtain and storm flaps), provides ample cross-ventilation of interior.

Door provided with split front Jack Knife Style insect proof bobbinet Curtain with brass turn buttons which permits fastening from inside. Door also provided with Roll Up Storm Curtain with rust-proof snaps and rings for securing in closed position. Awning extension is full width of eaves and projects outward 6'9" with 3½" drop (on three sides) equipped with brass eyelets for attaching Curtains.

Tent is supported by staunch all steel rod frame, light in weight, yet very strong. Top section is made in one collapsible unit which hinges on center piece at peak. Rafters engage corner poles in telescopic manner with set screws provided for quick adjustment of height or tension. Hooks protrude through "sewed-in" rings at upper corners for attaching guy lines. Rope beckets through "sewed-in rings" at lower corners for staking down.

Regular equipment included with Tent as shown in center illustration, includes ropes, steel stakes and waterproof bag.

Each Tent is packed in a waterproof bag and burlapped. Poles and frames burlapped in separate bundles for shipping.

EXTRA EQUIPMENT

ART. No. 1994—Front and Side Curtain for Country Gentleman	PRICE	$10.00
ART. No. 1995—Side Curtain Only for Country Gentleman	PRICE	7.00
ART. No. 1996—Bobbinet Curtain for Country Gentleman	PRICE	7.50

These TENTS Smash All Records for Value

for LOW PRICES for PROVED QUALITY for SALES

Built for Service-Economy and ALL WEATHER SATISFACTION

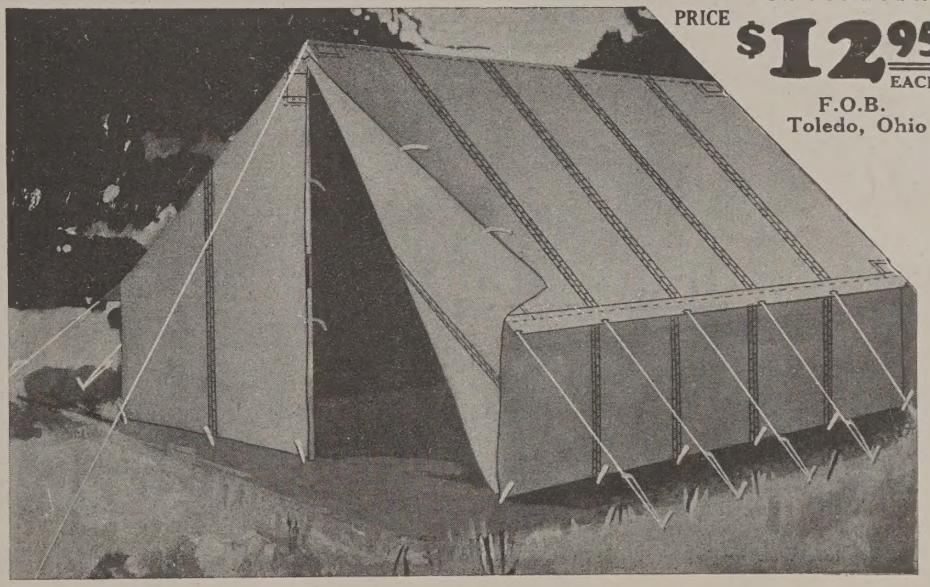
A Fast Selling and Good Profit Building Line, With Which You Can Get A Bigger Volume, Quicker Turnover and More Satisfied, Tent Customers

Standard Khaki and Green Oil-Tempered

Watershed is a good quality cotton duck treated Watershed, weighing about 12 ounces per square yard after treating.

Special Khaki Watershed

Special Khaki Watershed is a special woven cotton fabric treated Khaki Watershed, making a tent no heavier than an eight-ounce plain white tent.



Size 7 Ft. x 7 Ft.
PRICE **$12.95** EACH
F.O.B. Toledo, Ohio

THESE POPULAR LOW PRICED Maumee Brand

KHAKI AND GREEN WATERSHED WALL TENTS

meet and fulfill the average tent user's requirements, both in quality and price.

The Hettrick Mfg. Co.'s High Standard of Workmanship is just as apparent in these tents as it is in the higher priced tents.

The attractive Low Prices are due entirely to our enormous production of these tents in Six Standard Sizes and Two Grades Only.

Such standardization naturally reduces operating costs of The Big Toledo Plant and we are glad to pass along to Our Dealers, the Price Benefits that only volume production makes possible.

Furnished Complete with Poles, Ropes, Slides and Stakes

SCHEDULE OF PRICES

Actual Size	Height Center Pole	Height at Walls	Standard Khaki Watershed		Standard Green Watershed		Special Khaki Watershed	
			Article No.	Price	Article No.	Price	Article No.	Price
7'x7'	6'	3'	1499	$14.60	1505	$14.60	1580	$12.95
7'x9'	6'	3'	1500	17.35	1506	17.35	1581	15.45
8'x10'	6'	3'	1501	19.70	1507	19.70	1582	17.45
9'x9'	6'6"	3'	1504	20.60			1583	18.20
9'4"x11'8"	6'6"	3'	1502	24.15	1508	24.15	1584	22.30
11'8"x14'	7'	3'	1503	31.75	1509	31.75	1585	27.75

In First Place for Thirty-Five Years!

Progressive Manufacturing and Mass Production has placed *Hettrick Water-Shed Wall Tents* in front and their *POPULAR Low Price* has kept them there---always.

Never Equaled for Comfort, Protection and Service

Why You Should Demand Hettrick Khaki Oil-Tempered Watershed

Hettrick's Khaki Oil Tempered Watershed treatment represents the remarkable achievement of men who spent years of tireless effort and patient perseverance in laboratory experiments and research to develop an economical process of treating cotton fabrics to make them shed water better and give longer service.

The treating process, which is exclusively our own, thoroughly impregnates the fabric with a water-repellant formula that remains soft and pliable and gives longer and more satisfactory service.

Practically No Investment Required!

SIZE 7 ft. x 7 ft. TENT
PRICE, EACH
$17.50
F. O. B. TOLEDO

We Carry Large Stocks and Guarantee
One Day Service

Best Quality Khaki Watershed Wall Tents

Hettrick Khaki Watershed Wall Tents are treated by a chemical process exclusively our own. This fact combined with the 37-year record of superior workmanship has made Hettrick Khaki Watershed Tents the recognized Standard among Tourists and Campers.

These tents are sewed with LAP FELLED and DOUBLE STITCHED seams and are REINFORCED with double goods at all points of strain. They are equipped with SEWED-IN RINGS and fitted with strong guy ropes and slides. Loops are sewed to the bottom of the walls, a convenient distance apart for staking them down. The doors have a wide weather lap, fitted with tie strings, to make a good closing.

Made in two grades, Heavy and Extra Heavy KHAKI WATERSHED Material.

Heavy Khaki Watershed is a good grade of cotton duck treated Khaki Watershed, weighing about 15 ounces per square yard after treating.

Extra Heavy Khaki Watershed is a strong and durable cotton duck treated Khaki Watershed, weighing about 16 ounces per square yard after treating.

Furnished in all sizes as listed, in Genuine Khaki Color.

Furnished complete with Poles, Ropes, Slides and Stakes.

Each Tent Packed in Individual Carton for Shipping.

Actual Size	Height at Center Pole	Height of Walls	Heavy Khaki Watershed		Extra Heavy Khaki Watershed	
			Article No.	Price, Each	Article No.	Price, Each
7′x7′	6′6″	3′	*1731	$17.50	*1931	$20.00
7′x9′	6′6″	3′	*1732	20.65	*1932	23.90
8′x10′	6′6″	3′	1733	23.50	1933	27.20
9′x9′	7′	3′	*1734	25.10	*1934	29.00
9′3″x11′6″	7′	3′	*1735	29.00	*1935	33.70
11′6″x14′	8′	3′6″	*1737	40.00	*1937	47.00
14′x16′	9′	4′	1740	54.70	1940	63.50
14′x20′6″	9′	4′	1741	66.95	1941	77.50
16′x20′6″	10′6″	5′	1743	89.20	1943	102.00
16′x30′	10′6″	5′	1745	129.75	1945	147.20

* Indicates stock sizes that can be shipped promptly, other sizes made on order.

The Hettrick Mfg. Co's DUPLEX Wall Tents

THEY SELL AND *THEY SERVE!*

SEASON AFTER SEASON THE INCREASED SALES OF THESE TENTS - - PROVES TWO THINGS - - HETTRICK DESIGNERS HAVE CREATED TO MEET THE POPULAR DEMAND - - FOR A GOOD WALL TENT AT A MEDIUM PRICE

Yet Providing A GENEROUS PROFIT *for* THE JOBBER *and* DEALER

Practically No Investment Required

We Carry Large Stocks and Guarantee

24 HOUR SERVICE

SIZE 7 Ft. x 7 Ft.
PRICE—
$16.50 EACH
F. O. B. TOLEDO

NOTE PARTICULARLY THESE IMPORTANT FEATURES

29" 7-oz. White Duck Walls
29" 8-oz. (before treatment) Green Watershed Tops

With Full 5-inch Extension at Eaves

Only Our Volume Production Makes Possible These Attractive Low Prices For You.

SCHEDULE OF PRICES OF DUPLEX WALL TENTS

Actual Size About	Height at Center Pole	Height of Walls	MATERIAL—7 oz. Plain White Walls, 8 oz. Green Watershed Tops	
			Article No.	Price, Each
7′x7′	6′6″	3′	1710	$16.50
7′x9′	6′6″	3′	1711	19.60
8′x10′	6′6″	3′	1712	21.96
9′x9′	7′	3′	1713	22.90
9′6″x12′	7′	3′	1714	26.98
12′x14′	8′	3′6″	1715	36.40

EACH TENT PACKED IN CARTON FOR SHIPPING

Hettrick Duplex Wall Tents

are made of high grade 7 oz. Plain White Duck side walls and the tops are 8 oz. Green Watershed Duck. Tops are made with five-inch extension at the eaves.

The same painstaking care and skillful workmanship is employed in the construction of these tents as in the making of our very Best Quality Watershed Wall Tents.

Lap-Felled and Double Stitched Seams throughout and Reinforced with double goods at all points of strain. The doors are provided with a wide weather lap, fitted with tie strings to make a snug closing of entrance. A tent much in demand by veteran campers.

Furnished complete with Poles, Ropes, Slides and Stakes.

MAKE THIS TENT THE LEADER IN YOUR LINE OF TOURIST TENTS

And Watch Your Profits Grow!

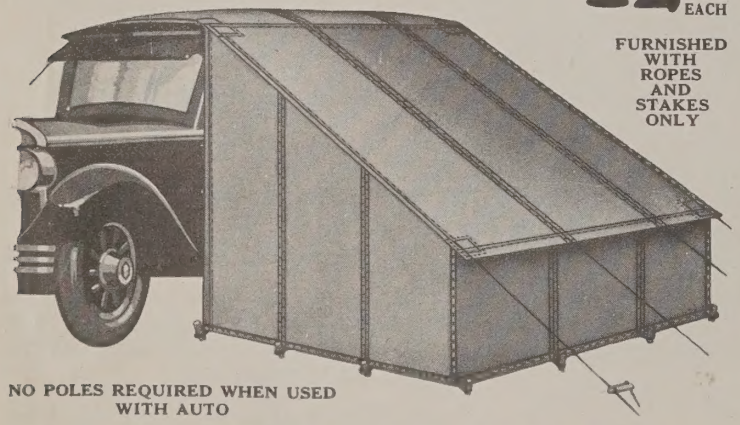
Hettrick's Auto Tourists Tents are unlike any other tents of similar design, their sturdy construction and unfailing dependability are the result of a quarter of a century experience. This reliability has formed the basis of better tent construction---lower prices and increased profits for thousands of dealers and furnishes economical protection and convenience to millions of tourists.

The Ideal Tent for Auto Tourists!

SIZE 7 ft. x 7 ft.

PRICE **$12.60** EACH

FURNISHED WITH ROPES AND STAKES ONLY



NO POLES REQUIRED WHEN USED WITH AUTO

WITH AWNING EXTENSIONS ONLY
(As illustrated with Auto)

Size	Khaki Watershed		Green Watershed	
	Art. No.	Price	Art. No.	Price
7'x7'	1331	$12.60	1288	$12.60
7'x9'	1314	14.50	1289	14.50
7'x11'8"	1333	16.80	1290	16.80

Thousands of Dealers Compelled to Limit their Stock to One Style Auto Tent Have Featured

HETTRICK'S REGULAR AUTO TENTS

YOU CAN'T SUIT EVERYONE WITH ONE STYLE TENT BUT YOU CAN STRIKE THE FANCY OF MORE TOURISTS WITH THIS TENT THAN ANY OTHER.

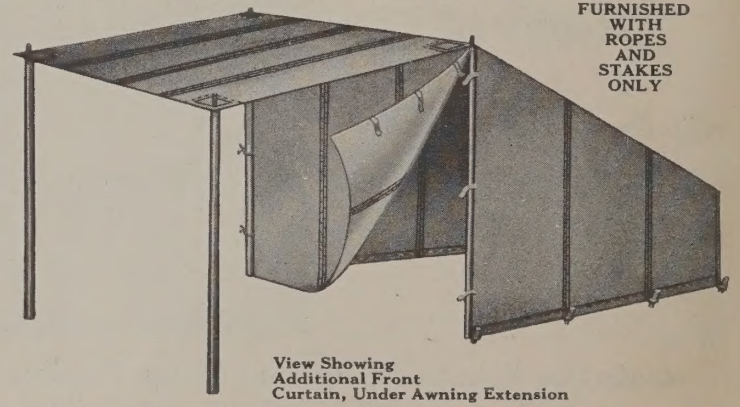
LIGHT WEIGHT

STURDY CONSTRUCTION

SIZE 7 ft. x 7 ft.

PRICE **$16.50** EACH

FURNISHED WITH ROPES AND STAKES ONLY



View Showing Additional Front Curtain, Under Awning Extension

WITH FRONT CURTAIN AND AWNING EXTENSION COMPLETE

Size	Khaki Watershed		Green Watershed	
	Art. No.	Price	Art. No.	Price
7'x7'	1143	$16.50	1149	$16.50
7'x9'	1144	18.66	1150	18.66
7'x11'8"	1145	21.20	1151	21.20

FURNISHED IN TWO COLORS
GENUINE KHAKI or OLIVE GREEN

ART. No. 76—6'6" JOINTED WOOD POLES FURNISHED AT 75c EACH EXTRA
EACH TENT PACKED IN INDIVIDUAL CARTON FOR SHIPPING

EASY TO ERECT
EASY TO TAKE DOWN

This IMPROVED DESIGN Grave Tent

Has Been Approved and Adopted

By LEADING MORTICIANS *and* CEMETERY ASSOCIATIONS

Price **$69.20** Each F. O. B. Toledo

No More Practical Grave Tent Has Ever Been Offered

HETTRICK GRAVE TENTS are made of Plain White Duck and Genuine Khaki Watershed Duck. All Side Walls are of 8 oz. and Tops of 10 oz. material.

The Hettrick Mfg. Co.'s ingenious arrangement of making the side walls in three portable sections, one section for one long side and two smaller sections each of equal length for use in enclosing one end and half the remaining long side, permits leaving one long side off entirely if desired, or if left on, the other or opposite long side may be opened all or only part way back from the center, as required.

Furnished complete with extra strong Manilla guy ropes, poles and steel stakes.

Actual Size About	Height Center Poles	Height Wall Poles	Distance Between Center Poles	White 29" 10 oz. Duck Tops 29" 8 oz. Duck Walls		Heavy Khaki Water-Shed Top, Standard Khaki Wtrsh'd Walls	
				Art. No.	Price Ea.	Art. No.	Price Ea.
9'4" x 14'	9'	6'	4'8"	340	$ 69.20	344	$ 71.60
9'4" x 18'8"	9'	6'	9'4"	341	81.20	345	84.25
11'8" x 18'8"	10'	6'	7'0"	342	109.80	346	113.50
14' x 21'	11'	6'	7'0"	343	129.60	347	133.60
16' x 23'4"	11'	6'	8'0"	348	149.60	349	154.20

HETTRICK'S IMPROVED

HUDSON BAY

"Oil-Tempered" WATERSHED COMPOUND

A Treatment That WATERPROOFS TENTS, TARPAULINS, COVERS, ETC.

Known the country over as the best waterproofing treatment. Now available in paste form, in Khaki, Brown and Olive Green. One quart of Paste makes one gallon liquid and will cover about 100 sq. ft. of surface. Anyone can mix it. Anyone can apply it.

Used for Waterproofing Tents, Tarpaulins, etc. Prevents mildewing and rotting of fabric. Makes fabric soft and pliable—adds wearing qualities.

Complete Directions with every can.

Put up in quart, half gallon and gallon cans.

ART. No. 142—Quart. PRICE $1.00

ART. No. 143—Half Gallon. PRICE 1.75

ART. No. 144—Gallon. PRICE 3.00

A Better Belt Dressing

SPECIALLY RECOMMENDED FOR

CANVAS BELTS

Prevents Slipping and Keeps Belts Soft and Pliable
—SAVES BELTS
—SAVES POWER

We cannot emphasize too strongly the benefits to be derived from Canvas Belting, both in longer life and greater satisfaction, if the Belting is given, each year, at least one good coat of Big Bull Belt Dressing.

This not only protects the fabric against deterioration from wear and weather, but serves to add to the tractive power and life of the Belt.

The small amount of time and expense required to keep the Belts in first class condition is many times repaid by a more economical and Better Belt Service.

It is equally important to remember that the use of injurious belt dressings rob the user of the full quota of belt service he is entitled to.

Recommend and Sell Your Customer Big Bull Belt Dressing—it means

BETTER BELT SERVICE

1 Qt. Size Cans—ART. No. 145—Price $1.00

½ Gal. Size Cans—ART. No. 146—Price 1.75

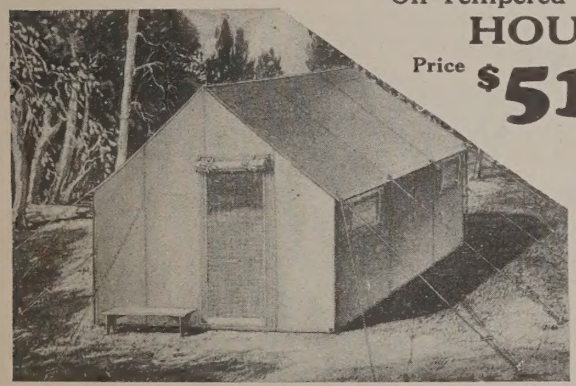
1 Gal. Size Cans—ART. No. 147—Price 3.00

Size 9 ft. x 7 ft.

"Oil-Tempered" Green Watershed Drill

HOUSE TENT

Price **$51.60** Each F. O. B. — Toledo



Made in two SIZES: 9 ft. by 7 ft. Medium and 9 ft. by 12 ft. Large, each 8 ft. high at center and with 5 ft. walls.

The ridge is securely roped which lends additional strength and also eliminates the necessity of carrying a ridge pole.

A 6 inch extension at eaves, effectively serves to drain all water away from tent and a 9-in. sod cloth sewed to bottom of walls all around serves to exclude all reptile or insect invasion when tent is used with a ground cloth.

Ventilated by means of four generous size windows, two on each side—each window provided with insect proof bobbinet and protected with storm flaps that may be lowered or raised from inside.

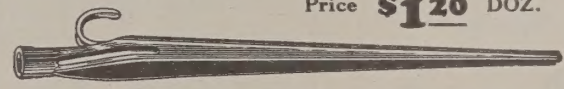
DOOR at front, SIZE 2 ft. 4 in. wide by 6 ft. High with bobbinet curtain and Jack Knife Style Storm Flap fitted with rust proof turn button fasteners.

COMPLETE WITH ROPES, POLES AND STAKES

Size		Height Center	Height Walls	With Steel Poles and Stakes		With Wooden Poles and Stakes	
Width	Depth			Art. No.	Price	Art. No.	Price
9'	7'	8'	5'	1225-S	$65.00	1225-W	$51.60
9'	12'	8'	5'	1230-S	77.60	1230-W	64.25

RUST-PROOF STEEL TENT STAKES

Price **$1.20** DOZ.



Made of Heavy steel Black Enameled. Electrically welded top that will not spread or batter. Hook that will not cut the rope or break off.

	Price
Art. No. 1245—12" length, per doz.	$1.20
Art. No. 1545—15" length, per doz.	1.50

TENT POLES

WOOD TENT POLES

	Price
Art. No. 240—6' Wood Upright Poles, each	$ .60
Art. No. 241—6'6" Wood Upright Poles, each	.70
Art. No. 242—6'9" Wood Upright Poles, each	.80
Art. No. 243—7' Wood Upright Poles, each	.80
Art. No. 244—7'6" Wood Upright Poles, each	.90
Art. No. 245—8' Wood Upright Poles, each	1.10
Art. No. 246—8'6" Wood Upright Poles, each	1.20
Ridge Poles, any length, per foot	.14

RUST PROOF JOINTED STEEL POLES

Art. No. 247—7' Upright Poles, Telescoping. Adjustable from 4' to 7'. PRICE each $2.50

Art. No. 248—8'6" Upright Poles, Telescoping. Adjustable from 4' to 8'6". PRICE each $3.25

SPECIAL Spring Steel Game Carrier

Makes the Load Easy To Carry

PRICE **30c** EACH

Every Hunter Should Have One

Saves overloading game pockets. Ten or twelve birds may be strung on, as illustrated, and carried over shoulder.

FOLDING and RECLINING CHAIRS for Homes - Porches - Lawns - Camps - Country Clubs - Etc.

A Revelation in Comfort

AN ARTISTIC CREATION FOR THE SUN PARLOR, PORCH OR LAWN

FOLDING ARM CHAIR

A splendid piece of folding furniture suitable for Porch, Lawn, Sun Parlor, Hotel, Yacht Club, or Motor Boat.

Frame is of steel, lacquered in light green, with rubber tipped legs. Seat and back is green Duck with hand stencilled designs in harmonizing colors. Arm rests are of wood, in natural finish.

PRICE **$4.50** EACH

Here Is Beauty Style Comfort And Utility Attractively Priced

Art. No. 124, Green Pattern, Price Each **$4.50**

Art. No. 125, Orange Pattern, Price Each **4.50**

PACKED—FOUR TO A CARTON FOR SHIPPING

Here Are Unique Designs and Patterns, Rich in Simplicity and Practical Service — Conservative in Their Smartness, Combined With Fine Workmanship and Color Combinations, That Make Possible An Entirely New Range of Effects. INCREASED SALES — QUICK TURNOVER — and MORE PROFIT — FOR YOU.

EXTRA STRONG AND STURDY

PRICE **$7.20** EACH

ART. No. 129—A very substantially constructed Folding Chair, that is particularly suitable for Yachts, Camps, Porches and Country Clubs.

Seat and Back Rest is of Heavy Olive Drab Duck.

Frame made of selected hardwood, highly varnished natural color. Hinges and braces black Japanned.

In addition to being strong and comfortable, it folds easily and compactly, and will withstand hard usage.

Art. No. 129—PRICE **$7.20**

A NEW CREATION With Unique Folding Feature

PRICE **$8.50** EACH

ART. No. 128—Here is a New Model Folding Arm Chair, especially designed for Homes, Porches, Lawns, Camps, Sun Parlors, Roof Gardens and Country Clubs.

Substantially constructed and offered in a wide choice of colored lacquers, red, orange, green, blue or black, which will stand up under the most severe conditions, along with a choice of several smartly colored double face fabrics in Painted and Woven Stripes, which harmonize with the growing landscape. The novel folding device makes possible instant change from upright to folded position, an exclusive feature that multiplies its usefulness and sales appeal.

Art. No. 128—PRICE **$8.50**

HETTRICK'S Reinforced Folding Stool and Chair

Practical—Serviceable—Economical

ART. No. 806—Hettrick Folding Chair With back

$1.50 Each

Frames made of selected Kiln Dried hardwood in natural finish, reinforced with heavy steel "S" brackets. Metal parts maroon enameled.

Chair and stool seats covered with heavy Olive Drab Duck.

Packed 6 to a bundle for shipping.

ART. No. 828—Hettrick Folding Stool Without back.

$1.10 Each

These stools are made the same as No. 806 chairs, except they do not have backs.

Made of clear air-dried hardwood, smoothly finished with all corners rounded. Seats of Extra Heavy Olive Drab Duck.

FOLDING ARM CHAIR With or Without Foot Rest

ART. No. 119—Durably built of selected Kiln Dried Hardwood, highly varnished in natural color.

Seat and back covered with medium grade two tone Woven Awning Stripe, that readily lends itself to a variety of color schemes. A strong, compact, comfortable reclining Arm Chair, adjustable to 3 positions. Instantly wins the popular approval of those who use them for Porches, Lawns, Yachts, Camps or Country Clubs.

Furnished with or without Foot Rest.

Folds easily and compactly and will withstand hard usage.

Art. No. 119—Without foot rest. Price Each **$3.00**

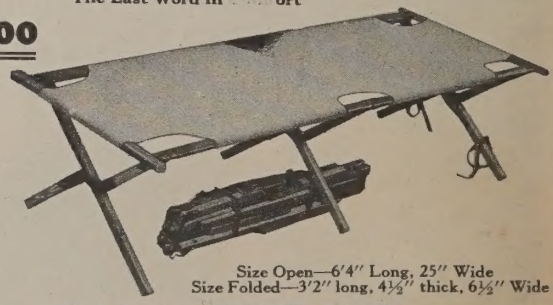
Art. No. 118—With foot rest. Complete as illustrated. Price Each **4.20**

Hettrick's FAMOUS ONE PIECE CONSTRUCTION Folding Cots

PRICE **$6.00** EACH

The Last Word in Comfort

F. O. B. TOLEDO



Size Open—6'4" Long, 25" Wide
Size Folded—3'2" long, 4½" thick, 6½" Wide

FOLDING CAMP COTS

HARDWOOD FRAMES

Hettrick's Folding Wood Cots are made strong and durable in every respect. The frames are clear air-dried hardwood and all hinging joints are reinforced with heavy steel stampings securely riveted on.

The cover material used on the No. 40 Cot is Extra Heavy Olive Drab Duck, strong and long wearing. Shipping weight 17 lbs.

Art. No. 40, with Heavy Olive Drab Cover. Price Each **$6.00**

TOYS THAT FIRE A DESIRE!

BIG DEMAND—EASY SELLERS—GOOD PROFIT!

ART No. 1845 — BOYS' UMBRELLA TENT

Attracts and Pleases Because It Is Brand New!

PRICE **$8.00** EACH F. O. B. TOLEDO

Wrapped in 60 lb. Kraft Paper for Shipping

MADE IN ONE SIZE ONLY

SIZE — Base, 6 ft. x 6 ft. — Walls, 4 ft. 6 in. Height at Center, 5 ft. 6 in.

Made of good quality Hunter Green Watershed Tent Fabric, same style and workmanship as our Larger Size Umbrella Tourist Tents.

BOYS' and GIRLS' TENTS (Scout Style)

Never before have these tents been put out at a price, where the Jobber can net such a profit and only mass production on our part makes this possible.

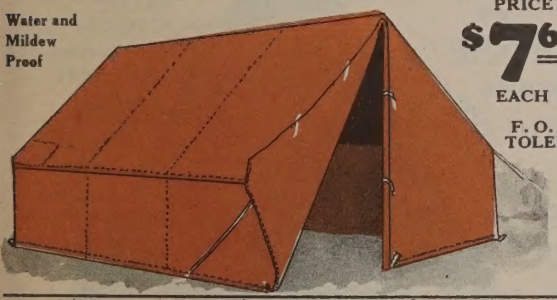
We strongly recommend this item to your line as it carries an appeal during the summer months when sales on other merchandise are light.

Made in three popular sizes and in two grades of Khaki Watershed tent material.

All seams are lap-felled and all strain points re-inforced.

Water and Mildew Proof

PRICE **$7.60** EACH F. O. B. TOLEDO



Size	Height at Center	Height at Walls	No. 1300 Khaki Watershed		No. 1360 Khaki Watershed	
			Art. No.	Price Each	Art. No.	Price Each
5′x5′	4′8″	1′6″	1830	$8.65	1833	$7.60
5′x7′	4′8″	1′6″	1831	10.70	1834	9.30
7′x7′	5′6″	2′6″	1832	14.40	1835	12.50

JUNIOR OFFICER'S PLAY TENT

CREATES A SENSATION WHEREVER DISPLAYED!

Enormous Demand Assured

PRICE **$8.50** EACH F. O. B. Toledo

ART. No. 1846

SIZE AT BASE 6 ft. 6 in. x 6 ft. 6 in.

Ht. of Walls—2 ft. Ht. at Peak, 5′ 6″

ANOTHER "HETTRICK" ACHIEVEMENT

That Has Won Popular Approval!

MATERIAL—Hunter Green Watershed Tent Fabric.

DIMENSIONS—Base 6 ft. 6 in. x 6 ft. 6 in. square. Height at Center, 5 ft. 6 in. Height of Walls, 22in.

WORKMANSHIP—All seams Lap-Felled and Double Lock Stitched. Has ½ in. galvanized ring sewed in and re-inforced with double goods at peak; Galvanized rings sewed in wide extension eaves for Guy Lines, Canvas Becket Loops at lower corners for stakes and Canvas Tie Straps for closing entrance.

Furnished complete with Wood Center Pole — 8-12 in. Wood Stakes and Guy Lines.

Tent securely wrapped in 50 lb. Kraft Paper. Pole in separate bundle for shipping.

Shipping Wt. 17 Lbs. **Price Complete $8.50**

BOYS' SHELTER TENT (Pup Tent)

Always A Demand for This Popular Number

PRICE **$4.50** EACH F. O. B. Toledo

MADE IN ONE SIZE ONLY

ART. No. 156 — 5 ft. 5 in. x 5 ft. 5 in. — 3 ft. 6 in High at Center

No other type of Shelter Tent can compare with or be substituted for a "Pup Tent" from point of Service and Low Cost. We make them of good quality cotton fabric treated Khaki Watershed by our own process which makes them water repellent. Made with one end enclosed by a triangular shaped end piece and supported by two 3′ 6″ center poles.

Occupies little space for carrying, light in weight and may be erected in 5 minutes.

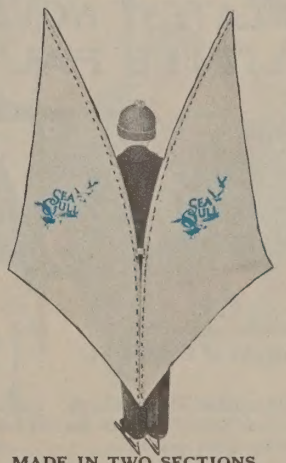
Packed for shipment, 12 to a carton.

HETTRICK'S SKATE SALE

THE NEWEST NOVELTY!

For Use with Ice or Roller Skates

PRICE **$3.25** EACH F. O. B. TOLEDO



MADE IN TWO SECTIONS WITH CANVAS HINGE AT BACK

COMPLETE AS ILLUSTRATED

NOT JUST A TOY— BUT A PRACTICAL ITEM OF FUN AND AMUSEMENT FOR GIRL OR BOY.

Made of good quality Drill, wide hem all around, double lock-stitched.

Frame of genuine Bamboo poles inserted in pockets, re-inforced with two ½-inch turned wood cross arms, joined to frame by "T" shaped metal fittings.

Outside seams roped in regular "sail" fashion.

STRONG-LIGHT-FLEXIBLE

Art. No. 268-$3.25

Hettrick's Modern Toys for Modern Boys

Size
4 feet Square at Base

PRICE
$6.10
EACH
F. O. B.
TOLEDO

The New Cambric Cloth WIGWAM TENT

Wonderfully Attractive and Priced to Provide An Interesting PROFIT for YOU

Sets up like a tripod and may be easily and quickly erected indoors, on lawn or carried to the beach to serve as a dressing tent.

Supported by four round poles—one in each corner, with ends of poles protruding at peak in regular Wigwam Style.

Each Tent packed in individual carton for shipping.

BE SURE TO MENTION COLOR WANTED

Complete with Poles

Size at Base	Height	Article No.	Color	Price
4' x 4'	5-Ft.	148	Blue, Yellow or Red	**$6.10**

Size—4' x 4'

PRICE
$6.10
EACH
F. O. B.
TOLEDO,
OHIO

ART No.. 256 — JUNIOR SIZE

WHOOPEE TENTS

Made of Good Quality

SLICKER CLOTH

Decorated on Four Sides with Indian and Cowboy Designs Hand Decorated in Gay Colors

Made Exactly the Same as Our Nos. 252—253—254 and 255, Only Smaller Size and Furnished in Red Only.

Each Tent Completely Assembled on Poles and Packed in Bundles of 6 Tents

NEW TOY UMBRELLA TENT

HETTRICK'S LATEST NOVELTY

No. 1844— **"LITTLE PAL"**

PRICE
$4.40
EACH
F.O.B.
Toledo

TICKLES THE KIDS
PLEASES THE PARENTS
AND OFFERS
A NEW FAST
SELLING ITEM
THAT CARRIES
A GOOD PROFIT

Size 4' x 4' at Base—2' x 6" Sq. at Eaves.
Height at Center 4 Ft. Height of Walls 3 Ft.

Packed in bundle and securely wrapped in Heavy Craft Paper for shipping.

Made of Hunter Green Watershed Tent Cloth. Seams lap-felled and double stitched. Sewed in ring at peak for center pole. Canvas Becket Loops at corners for stakes. Awning Extension ties down for closing front entrance.

ART. No. 1844—"LITTLE PAL" TOY UMBRELLA TENT—PRICE $4.40 EACH

Hunter Green Drill WIGWAM TENT

These Wigwam Tents, when displayed never fail to create interest and are proven ready sellers.

Well made of good quality Green Drill decorated by Indian designs, stencilled in yellow on sides. Ends of poles project at peak.

Easily and quickly erected by means of four small round poles, one in each corner, extending from base to peak. Sets up like a tripod. No ropes or stakes required.

A most popular number for the Hardware Dealer, Sporting Goods Dealer and General Merchandise Store, etc.

ART.
No. 152

GREEN DRILL
SIZE
4 Ft. Square
at Base
PRICE
$3.50
EACH
F.O.B. TOLEDO
As Illustrated
COMPLETE
WITH
POLES
Each Tent
Packed in
Carton
for
Shipping.

ART. No. 152.....PRICE $3.50 EACH

Jobbers and Wholesalers Attention!

"The Old Swimming Hole" *and* MODERN SAND BOX

Tickles the Kids, Pleases the Parents and PAYS YOU A LIBERAL PROFIT

ART. No. 259
Size - 4 Ft. x 4 Ft.
12 In. Deep

PRICE
$10.00 Each

MADE WITHOUT CANOPY TOP in TWO SIZES
THREE COLORS

ART. No. 259
Size - 4 Ft. x 4 Ft.
12 In. Deep

PRICE
$10.00 Each

Art No. 260
PRICE
$13.00 Each
LARGE SIZE
5 Ft. x 5 Ft. SQUARE

"BUILT TO LAST A PLAY TIME AGE"

Made Of Heavy "Oil-Tempered" Duck All In One Piece, Neatly Lap-Folded At Corners—No Seams—Reinforced With Hem Around Top Edge, Through Which Are Placed Brass Eyelets 10 In. Apart For Attaching Canvas To Frame. Furnished In Two Sizes—Small Size 4x4 Ft.x12 In. Deep—Large Size 5x5 Ft.x12 In. Deep. Three Colors, Red, Blue and Green. Sides Attractively Decorated With Juvenile Bathing Beach Scene, All In Harmonizing Colors. Frames Are Made Of 1½x1½ In. Seasoned Fir—Walnut Stained. Rigidly Constructed With Cross Splice Square Joint At Corners—Iron Bolt Anchored In Each Leg Extends Upward Through Splice, With Gilded Metal Ornament Screwed To Protruding End Of Bolt.

BEACH Tents Are Again All the Rage!

Size 5 Ft. x 5 Ft.
PRICE
$8.20 EACH

Art. No. 257

These beautiful Beach Tents are well made of "Rain-Bo" Painted Awning Stripe Material neatly ornamented with an overhanging scalloped Valance at top of Walls. Supported by an iron frame, permanently inserted in pocket on inside of eaves.

Center pole has iron "push-pike" which slips through galvanized ring "sewed in" double goods at peak. Has split front entrance secured by Canvas Tie Straps.

In addition to being an ideal Play Tent, they are much in demand for use as a refreshment booth and serve admirably as a portable dressing tent at the beaches.

Furnished complete with Center Pole and Stakes. If jointed pole is desired, add 25c to regular price of Tent.

Wrapped in 50 Lb. Kraft Paper for Shipping.

COMPLETE WITH POLES AND STAKES

DIMENSIONS
5 Ft. x 5 Ft. at Base
2 Ft. x 2 Ft. at Eaves
Height of Walls—4 Ft. 6 In.
Height at Center—6 Ft.

ART. No. 257 ..... PRICE $8.20

Model No. 261 "Old Swimming Hole"

MADE WITH STEEL FRAME AND CANOPY TOP
Made in One Size—5 Ft. x 5 Ft. Only

PRICE
$19.50 Each
F. O. B. TOLEDO

Size at Base
5′ x 5′ Square

Height
4 Ft. 6 In.

Deep
12 In.

Furnished In
RED ONLY

Made of Waterproof Duck with Steel Pipe Frame
PRINTED INSTRUCTIONS FOR ASSEMBLING PACKED WITH EACH

Steel Pipe Frame—Enameled Blue—Painted Stripe Canopy Top—Fringed Scallops. Rust Proof Eyelets and Hooks for attaching Canvas to Frame. Will hold water indefinitely. Easily drained, by detaching hooks on two sides.

CAN YOU BEAT THIS?

BEACH UMBRELLA
with METAL STAND

PRICE COMPLETE
$12.75
AS ILLUSTRATED

Here Is—
BEAUTY
COMFORT
UTILITY
For
BEACH
or LAWN

This beautiful Umbrella is made of "Rain-Bo" Painted Stripe, has 6 Black Enameled Ribs and a 5 ft. 6 in. spread. Handle is of polished hard wood, 1½" in diameter, lower end tipped with Metal Spear Point.

Stand is sturdily constructed of ¾" Wrought Iron, 24" high. Securely braced and riveted. Finished in battle ship grey enamel.

SOLD SEPARATELY IF DESIRED

Art. No. 223—Umbrella Only..$7.25
Art. No. 219—Metal Stand " $5.50

Every HETTRICK "Old Swimming Hole"

Whether it be of Metal or Wood Frame construction, is made of specially woven Heavy Duck, which has first been thoroughly "Oil-Tempered," then impregnated with our own gum process, which not only renders the fabric absolutely "Water-Tight," but preserves the life thereof by keeping it soft and pliable.

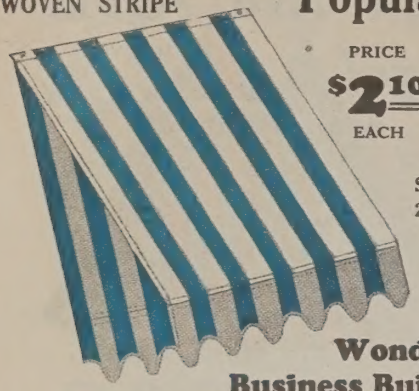
After due period of drying and curing, the fabric is subjected to a finishing treatment, which imparts a smooth lustrous surface.

Hettrick's "Old Swimming Hole" is positively the Latest Creation and is a decided improvement over any other similar item now being offered.

WILL HOLD WATER INDEFINITELY!

Popular Items That Quickly Become Cash---Not Carry Over

BLUE and WHITE HEAVY WOVEN STRIPE



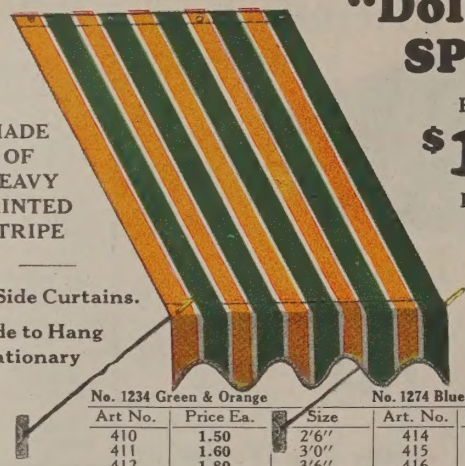
PRICE $2.10 EACH F. O. B. Toledo

Size 2 ft. 6 in.

Wonderful Business Builders

Size	Art. No.	Blue and White	Price
2'6"	600	2" Bar	$2.10
3'0"	601	Heavy	2.40
3'6"	602	Woven	2.60
4'0"	603	Stripe	2.80

"Dollar Day" SPECIAL



MADE OF HEAVY PAINTED STRIPE

No Side Curtains.

Made to Hang Stationary

PRICE $1.50 EACH F. O. B. Toledo

Size 2 ft. 6 in.

FURNISHED IN TWO PATTERNS AND FOUR STANDARD SIZES

No. 1234 Green & Orange		No. 1274 Blue & Orange		
Art No.	Price Ea.	Size	Art. No.	Price Ea.
410	1.50	2'6"	414	1.50
411	1.60	3'0"	415	1.60
412	1.80	3'6"	416	1.80
413	1.90	4'0"	417	1.90

Packed 10 Awnings in a Bundle for Shipping

BROWN and WHITE HEAVY WOVEN STRIPE

PRICE $2.10 EACH F. O. B. Toledo

Size 2 ft. 6 in.

Assure Increased Sales

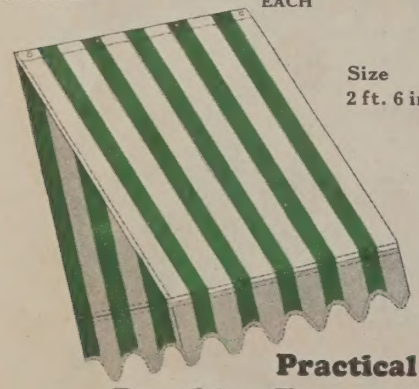
Size	Art. No.	Brown and White	Price
2'6"	610	2" Bar	$2.10
3'0"	611	Heavy	2.40
3'6"	612	Woven	2.60
4'0"	613	Stripe	2.80

A Size to Fit Any Window

GREEN and WHITE HEAVY WOVEN STRIPE

PRICE $2.10 EACH F. O. B. Toledo

Size 2 ft. 6 in.



Practical—Durable—Economical

Size	Art. No.	Green and White	Price
2'6"	625	2" Bar	$2.10
3'0"	626	Heavy	2.40
3'6"	627	Woven	2.60
4'0"	628	Stripe	2.80

"OLD COLONIAL" PATTERNS

Size 2 Ft. 6 In. MADE WITH 3 FT. WALL AND 9 IN. CURTAINS

PRICE $2.20 EACH F. O. B. Toledo

Size	Art. No.	Two Tone Green	Price
2'6"	906	Fancy	$2.20
3'0"	907	Woven	2.50
3'6"	908	Sicilian	2.70
4'0"	909	Stripe	2.90

TWO VERY POPULAR PATTERNS

FANCY WOVEN SICILIAN STRIPE Size 2 Ft. 6 In.

PRICE $2.20 EACH

Size	Art. No.	Two Tone Tan	Price
2'6"	916	Fancy	$2.20
3'0"	917	Woven	2.50
3'6"	918	Sicilian	2.70
4'0"	919	Stripe	2.90

These Awnings are made of best quality Heavy Woven Stripe Duck in six very popular patterns and in four standard sizes as illustrated and described. A size to fit any window 2 ft. 3 in. wide to 4 ft. 3 in. wide and 5 to 7 ft. high. All sizes project out 2 ft. 6 in. and extend downward from the top of the windows 3 ft. 3 in. to the lower edge of the scalloped curtain.

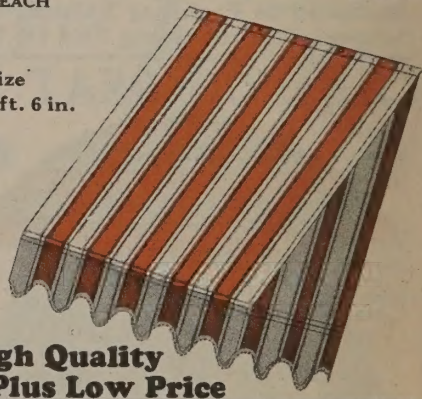
By spreading or compressing the flexible steel frame at the points where they fasten to the window casing any size can be made to fit a window either 3 in. larger or smaller than the measurement across the front of the awning. Each awning is rolled separately, completely assembled, with the frame already inserted in the tuck of the awning. Ready to Hang. Printed instructions for erecting enclosed. Packed in individual envelopes, 10 awnings to a carton.

A Price to Fit Any Purse

PRICE $2.10 EACH F.O.B. Toledo

TAN AND WHITE HEAVY WOVEN STRIPE

Size 2 ft. 6 in.



High Quality —Plus Low Price

Size	Art. No.	Tan and White	Price
2'6"	620	2" Bar	$2.10
3'0"	621	Heavy	2.40
3'6"	622	Woven	2.60
4'0"	623	Stripe	2.80

24-HOUR SERVICE

Better Quality — The Greatest Outstanding Value Ever Offered — In High Quality Lowest Prices

HEAVY PAINTED STRIPE Window Awnings

FOR BUNGALOW, RESIDENCE OR APARTMENT

PRICE $2.40 EACH F.O.B. Toledo

Size 2 ft. 6 in.

Earn More Profits

Size	Art. No.	Tan and Blue	Price
2'6"	891	Heavy Painted Stripe	$2.40
3'0"	892		2.80
3'6"	893		3.00
4'0"	894		3.30

Our SPECIAL!

In keeping with our established policy to create for our Customers New and Special Values, we have developed this new Awning to provide an attractive item to feature in Special Sales. Made in Special Awning Fabric, cut full size with extra deep, tape bound, Curtain and double stitched throughout. Each pattern furnished in four standard sizes. Complete with rust-proof Frames and Fixtures. Ready to Hang. We confidently believe this to be the Greatest Value we have ever offered.

PRICE 2' 6" SIZE $2.40 EACH F. O. B. Toledo

Dimensions Arm 2'6" Wall 2' 7½" With 9" Curtain

FOUR STANDARD SIZES

Size	Art. No.	Material	Price
2'6"	453	Blue and Orange Painted on Drill	$2.40
3'0"	454		2.80
3'6"	455		3.00
4'0"	456		3.40

TWO HANDSOME PATTERNS

These Awnings are made in four sizes, a size to fit any standard window, from 2 ft. 3 in. to 4 ft. 3 in. wide and from 5 to 7 ft. high. All sizes project out 2 ft. 6 in. and extend downward from the top of the window 3 ft. 3 in. to the lower edge of the scalloped curtain.

(Nos. 453 to 460 INCLUSIVE HAVE 9" CURTAIN)

By spreading or compressing the flexible steel frame at the points where they fasten to the window casing, any size can be made to fit a window either 3 in. larger or smaller then the measurement across the front of the Awning. Each Awning is rolled separately, completely assembled, with the frame already inserted in the tuck of the awning. Ready to Hang. Printed instructions for erecting enclosed. Packed in individual envelopes, 10 awnings to a carton.

PRICE $2.20 EACH F.O.B. Toledo

Size 2 ft 6 in.

Guarantee Satisfied Customers

Size	Art. No.	Green and White	Price
2'6"	630	Heavy Painted Stripe	$2.20
3'0"	631		2.50
3'6"	632		2.70
4'0"	633		2.90

Wonderful Sales Possibilities

A Very Attractive Pattern in Heavy Painted Stripe.

PRICE $2.40 EACH F.O.B. Toledo

Size 2 ft. 6 in.

A Leader In Their Class

Size	Art. No.	Two-tone Green	Price
2'6"	881	Heavy Painted Stripe	$2.40
3'0"	882		2.80
3'6"	883		3.00
4'0"	884		3.30

24-HOUR SERVICE

And Big Profits For You

New Pattern Painted Stripe, Very Popular

PRICE $2.40 EACH F.O.B. Toledo

Size 2 ft. 6 in.

9-Inch Curtain

Practically No Investment Required!

Size	Art. No.	Material	Price
2'6"	457	Orange and Green Painted on Drill	$2.40
3'0"	458		2.80
3'6"	459		3.00
4'0"	460		3.40

America's Best Value! CUSTOM TAILORED AWNINGS

10" Curtain

2 Ft. 6 In. $4.40 AND UP

Beautiful "RAIN-BO"

GREEN AND WHITE PATTERN

Furnished in Eleven Standard Sizes

Art. No.	No. 1100 Green & White Painted Stripe	
	Size	Price Each
2125	2'6"	$ 4.40
2126	3'0"	4.80
2127	3'6"	5.20
2128	4'0"	5.50
2129	5'0"	7.90
2130	6'0"	8.50
2131	7'0"	9.40
2132	8'0"	10.20
2133	9'0"	10.80
2134	10'0"	11.50
2136	12'0"	13.00

A Size to Fit any Window or Porch

CUSTOM TAILORED

These four handsome patterns of "Rain-Bo" Painted Stripes, as illustrated and described on this page, and the wide range of available sizes, will serve to bring to your store, Owners of Better Built Houses and Apartments because here is embodied — Beauty, Style, Comfort and Durability that creates the urge to possess and Priced to Please.

10" Curtain

2 Ft. 6 In. $4.60 AND UP

For Modest Cottage or Pretentious Home

CUSTOM TAILORED — READY TO HANG

Furnished in Eleven Standard Sizes

No. 1234 Green & Orange Painted Stripe

Art. No.	Size	Price Each
2165	2'6"	$ 4.60
2166	3'0"	5.00
2167	3'6"	5.40
2168	4'0"	5.70
2169	5'0"	8.50
2170	6'0"	8.80
2171	7'0"	9.70
2172	8'0"	10.50
2173	9'0"	11.20
2174	10'0"	11.90
2176	12'0"	13.40

A Size to Fit any Window or Porch

Rust-Proof Pipe Frames

Rust-Proof Fixtures

Choice of four Sun Proof Painted Stripe Patterns that attract and please.

Furnished in a range of Standard Sizes that includes every Home a Prospect.

Priced to furnish a Good Profit with each sale.

Rustproof Steel Frames, Brass eyelets at top—rust-proof fixtures together with all necessary ropes, pulleys and screw eyes. Complete, Ready to Hang, Ready to Serve.

Every Sale A Good Profit!

2 Ft. 6 In. $5.40 AND UP

New Designs
Artistic Patterns
Lasting Colors

Each Awning is Cut Full Size, all seams lap-felled and double stitched.

Rust-proof Steel Frames fit in re-inforced band pockets. Made in Four Handsome "Rain-Bo" Painted Stripe Patterns.

A size to fit any standard size Window or Porch up to 12 ft. wide—5 to 7 ft. high.

Furnished in Eleven Standard Sizes

Art. No.	No. 1402 Two Tone Green, Orange & Brown	
	Size	Price Each
3251	2'6"	$ 5.40
3252	3'0"	5.60
3253	3'6"	6.00
3254	4'0"	6.50
3255	5'0"	9.20
3256	6'0"	9.80
3257	7'0"	11.00
3258	8'0"	12.30
3259	9'0"	13.00
3260	10'0"	14.00
3262	12'0"	15.00

A Size to Fit any Window or Porch

10" Fringed Curtain

Here's Beauty - Style - Comfort - Economy

2 Ft. 6 In. $5.00 AND UP

Equal in Quality and Appearance to the best "Made to Measure Awnings"

Awnings you'll be proud to display and sell. Made Bigger—Better—and will hold their color and wear longer than any other Ready Made Awnings offered.

Famous "Rain-Bo" Painted Stripe used throughout. Best tape binding, extra deep curtains, rustproof steel frames, rust-resisting eyelets and fixtures.

Printed instructions for hanging packed with each.

Furnished in Eleven Standard Sizes

No. 1437 Black, Orange, Green and Tan

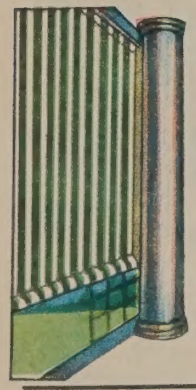
Art. No.	Size	Price Each
3271	2'6"	$ 5.00
3272	3'0"	5.40
3273	3'6"	5.80
3274	4'0"	6.30
3275	5'0"	8.80
3276	6'0"	9.40
3277	7'0"	10.60
3278	8'0"	11.70
3279	9'0"	12.50
3280	10'0"	13.70
3282	12'0"	14.60

A Size to Fit any Window or Porch

10" Curtain

All Custom Tailored Awnings are cut full size and made of Extra Heavy Duck. All seams lap-felled throughout. Made with re-inforced band-pocket for frame and have brass eyelets across top; Best Quality Tape Binding on Scallops. SIZES up to and including 4 ft. have 10 in. Curtain, larger SIZES have 12 in. Curtain. The Famous "Rain-Bo" Painted Stripes used throughout.

All Custom Tailored Awnings in sizes up to and including 4 ft., have 3 ft. Walls and 2 ft. 6 in. projecting arms. Larger sizes have one-half inch galvanized pipe frame, measuring 3 ft. at Walls, with 3 ft. projecting arms. SIZES up to and including 4 ft. packed in individual carton. Larger sizes securely wrapped in 60 lb. Kraft Paper for shipping.



CUSTOM TAILORED PORCH CURTAINS

MADE OF EXTRA HEAVY PAINTED STRIPE—IN FOUR POPULAR PATTERNS

Furnished Complete with Roller, Ropes, Pulleys and Rustproof Fixtures — Ready to Hang

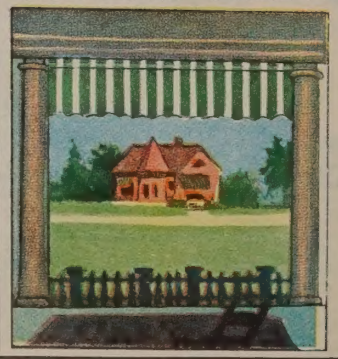
Art. No.	No. 1100 Green & White		No. 1234 Green & Orange		No. 1402 Two Tone Green & Orange		No. 1437 Black, Orange & Green	
	Size	Price Ea.	Art. No.	Price Ea.	Art. No.	Price Ea.	Art. No.	Price Ea.
2145	5'x7'6"	$4.00	2185	$4.20	3263	$4.50	3285	$4.50
2146	6'x7'6"	5.00	2186	5.20	3264	6.10	3286	6.10
2147	7'x7'6"	5.70	2187	5.90	3265	6.40	3287	6.40
2148	8'x7'6"	6.40	2188	6.60	3266	7.40	3288	7.40
2149	9'x7'6"	7.00	2189	7.30	3267	8.00	3289	8.00
2150	10'x7'6"	7.80	2190	8.10	3268	8.80	3290	8.80
2152	12'x7'6"	9.20	2192	9.60	3270	10.20	3292	10.20

Each Curtain is 7 Ft. 6 In. Long.

All Curtains securely packed in individual package and wrapped in 60-lb. Kraft paper for shipping.

PRINTED INSTRUCTIONS FOR HANGING PACKED WITH EACH CURTAIN.

CUSTOM TAILORED PORCH VALANCE



MADE OF EXTRA HEAVY PAINTED STRIPE

Price - 60c to 94c per Yd.

Depth Size	No. 1100 Green and White		No. 1234 Green and Orange	
	Art. No.	Pr. per yd.	Art. No.	Pr. per yd.
18 In.	2155	$ .60	2195	$ .64
24 In.	2156	.72	2196	.76
30 In.	2157	.84	2197	.88

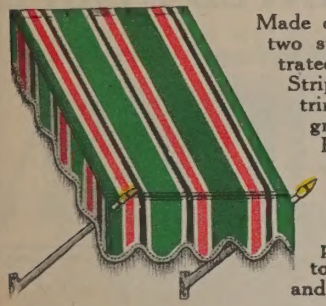
Depth Size	No. 1402 Two Tone Gr. & Or.		No. 1437 Black, Orange & Green	
	Art. No.	Pr. per yd.	Art. No.	Pr. per yd.
18 In.	3293	$ .68	3297	$ .68
24 In.	3294	.80	3298	.80
30 In.	3295	.94	3299	.94

Sold in 25-50 Yd. Pieces of Any One Pattern.

Here Are the Latest Sun Shade Creations!

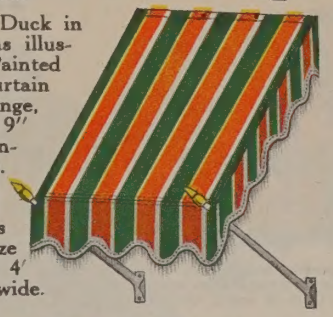
DESIGNED TO CREATE BUSINESS—PRICED TO SELL QUICKLY AND PAY A GOOD PROFIT

SIZE 2 ft. 6 in.
PRICE EACH $4.90



Algerian Sun Shades
FOR
WINDOWS AND PORCHES

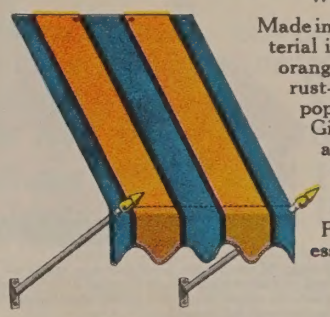
SIZE 2 ft. 6 in.
PRICE EACH $4.50



Made of 8 oz. Genuine Army Duck in two striking color patterns (as illustrated) of Hettrick "Rain Bo" Painted Stripes. A wave-scalloped curtain trimmed with 2" fringe, gracefully graduates from 9" Front to 16" Drop at contact point with building. Algerian Style Sloping Steel arms, with Gilded Spear Head Ornaments protruding at top. A size to fit any window up to 4' and porch openings up to 12' wide.

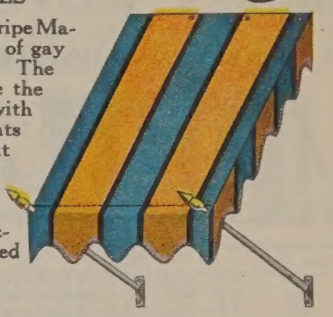
Packed in Individual Cartons

SIZE 2 ft. 6 in.
PRICE EACH $2.40



Persian Sun Shades
FOR
WINDOWS AND PORCHES

SIZE 2 ft. 6 in.
PRICE EACH $3.00



Made in Heavy Painted Awning Stripe Material in a beautiful combination of gay orange, blue and black stripe. The rust-proof projecting arms are the popular Persian Sloping Style, with Gilded Spear Head Ornaments at the corners. A size to fit any window from 2' 3" to 4' 3" wide and for Porch Openings up to 12 ft. wide. Furnished complete with necessary fixtures. Easily erected by anyone.

Packed in Individual Cartons

TWO TONE GREEN, BLACK AND ORANGE

Size	Art. No.	Price	Size	Art. No.	Price
2'6"	2051	$4.90	6'0"	2056	$ 9.00
3'0"	2052	5.30	7'0"	2057	10.80
3'6"	2053	5.80	8'0"	2058	11.40
4'0"	2054	6.20	9'0"	2059	12.00
5'0"	2055	7.20	10'0"	2060	13.00
			12'0"	2062	14.50

GREEN AND ORANGE

Size	Art. No.	Price	Size	Art. No.	Price
2'6"	853	$4.50	6'0"	858	$ 9.20
3'0"	854	4.80	7'0"	859	10.00
3'6"	855	5.20	8'0"	860	10.90
4'0"	856	5.60	9'0"	861	11.50
5'0"	857	6.70	10'0"	862	12.30
			12'0"	864	13.80

WITHOUT SIDE CURTAINS

Size	Art. No.	Price	Size	Art. No.	Price
2'6"	475	$2.40	6'0"	480	$6.20
3'0"	476	2.64	7'0"	481	6.50
3'6"	477	3.10	8'0"	482	7.50
4'0"	478	3.30	9'0"	483	8.00
5'0"	479	3.76	10'0"	484	8.80
			12'0"	486	9.90

WITH SIDE CURTAINS

Size	Art. No.	Price	Size	Art. No.	Price
2'6"	488	$3.00	6'0"	493	$6.90
3'0"	489	3.50	7'0"	494	7.20
3'6"	490	3.70	8'0"	495	8.50
4'0"	491	4.00	9'0"	496	9.00
5'0"	492	4.40	10'0"	497	9.50
			12'0"	499	10.00

All Algerian and Persian Sun Shades in Sizes Up to and Including 5 Ft. are made with 3/8" Iron Rod Frames and have 3" Spear Heads. All Sizes Above 5 Ft. are made with 3/8" Galv. Pipe Arms, 1/2" Galv. Pipe Front Rod and 6 1/2" Spear Heads

Porch Valance--THE QUICK SURE WAY TO PROFITS!

SOLD BY THE YARD

Over the Dealers' Counter

Have You Been Getting

Your Share of This Profitable Business?

Made with tape bound Scalloped lower edge and provided with small eyelets at top. So Easy to Hang Up—and Take Down. Adds many dollars to your Profits because of the Great Demand. Made in same grades of materials and in Same Patterns as our Ready Made Window Awnings and Porch Curtains. Sold in 25 and 50 yd. pieces of any one pattern. Be sure to state article number, size and color on your order.

Depth Size	HEAVY WOVEN STRIPE VALANCE								HEAVY WOVEN SICILIAN STRIPE			
	Blue and White		Brown and White		Tan and White		Green and White		Two Tone Tan		Two Tone Green	
	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.
18"	1008	$ .40	1009	$ .40	1010	$ .40	1017	$ .40	1012	$ .44	1011	$ .44
24"	1018	.50	1019	.50	1020	.50	1027	.50	1022	.54	1021	.54
30"	1028	.60	1029	.60	1030	.60	1037	.60	1032	.64	1031	.64

Size Drop	HEAVY PAINTED STRIPE VALANCE						PAINTED STRIPE ON DRILL				Heavy Painted Stripe Persian Val.			ALGERIAN PAINTED STRIPE VALANCE				
	Green and White		1274 Tan and Blue		1264 Two Tone Green		60—Blue & Orange		70—Orange & Green					8-Ounce Army Duck	Green & Orange		Two Tone Gr., Blk. & Or.	
	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.	Article No.	Price Per Yd.								
											Size Drop	Blue & Orange Art. No.	Price Per Yd.			Price Per Yd.	Article No.	Price Per Yd.
18"	1074	$ .44	1014	$ .48	1013	$ .48	1090	$ .46	1094	$ .46	18"	1078	$ .58	18"	1086	$ .90	2078	$ .98
24"	1075	.54	1024	.62	1023	.62	1091	.56	1095	.56	24"	1079	.68	24"	1087	1.04	2079	1.14
30"	1076	.64	1034	.74	1033	.74	1092	.66	1096	.66	30"	1080	.78	30"	1088	1.18	2080	1.30

READY MADE . . . READY TO HANG

READY MADE PORCH CURTAINS

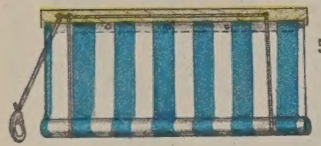
FURNISHED WITH ROLLERS—ROPES—SCREW EYES AND FIXTURES COMPLETE

PRINTED INSTRUCTIONS FOR HANGING

BEAUTIFUL—ATTRACTIVE

HEAVY WOVEN STRIPE

BLUE and WHITE



SIZE 5 Ft. x 7 Ft. 6 In.

$3.00 EACH

Art. No.	SIZE	Price Each
660	5 Ft. Wide x 7 Ft. 6 In. Long	$3.00
661	6 Ft. Wide x 7 Ft. 6 In. Long	3.70
662	7 Ft. Wide x 7 Ft. 6 In. Long	4.32
663	8 Ft. Wide x 7 Ft. 6 In. Long	4.86
664	9 Ft. Wide x 7 Ft. 6 In. Long	5.38
665	10 Ft. Wide x 7 Ft. 6 In. Long	5.94
666	12 Ft. Wide x 7 Ft. 6 In. Long	7.06

Green and White Woven Stripe

Art. No.	SIZE	Price Each
510	5 Ft. Wide x 7 Ft. 6 In. Long	$3.00
511	6 Ft. Wide x 7 Ft. 6 In. Long	3.70
512	7 Ft. Wide x 7 Ft. 6 In. Long	4.32
513	8 Ft. Wide x 7 Ft. 6 In. Long	4.86
514	9 Ft. Wide x 7 Ft. 6 In. Long	5.38
515	10 Ft. Wide x 7 Ft. 6 In. Long	5.94
516	12 Ft. Wide x 7 Ft. 6 In. Long	7.06

Tan and White Woven Stripe

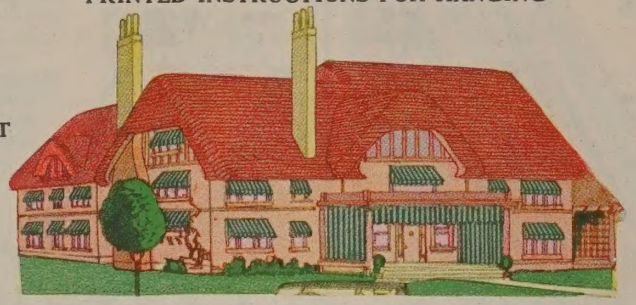
Art. No.	SIZE	Price Each
680	5 Ft. Wide x 7 Ft. 6 In. Long	$3.00
681	6 Ft. Wide x 7 Ft. 6 In. Long	3.70
682	7 Ft. Wide x 7 Ft. 6 In. Long	4.32
683	8 Ft. Wide x 7 Ft. 6 In. Long	4.86
684	9 Ft. Wide x 7 Ft. 6 In. Long	5.38
685	10 Ft. Wide x 7 Ft. 6 In. Long	5.94
686	12 Ft. Wide x 7 Ft. 6 In. Long	7.06

Brown and White Woven Stripe

Printed Instructions for Hanging Packed with Every Curtain.

Art. No.	SIZE	Price Each
670	5 Ft. Wide x 7 Ft. 6 In. Long	$3.00
671	6 Ft. Wide x 7 Ft. 6 In. Long	3.70
672	7 Ft. Wide x 7 Ft. 6 In. Long	4.32
673	8 Ft. Wide x 7 Ft. 6 In. Long	4.86
674	9 Ft. Wide x 7 Ft. 6 In. Long	5.38
675	10 Ft. Wide x 7 Ft. 6 In. Long	5.94
676	12 Ft. Wide x 7 Ft. 6 In. Long	7.06

MADE IN SIZES TO FIT ANY STANDARD SIZE PORCH OPENING



FURNISHED IN PATTERNS TO MATCH "HETTRICK" READY MADE AWNINGS and VALANCE

Hetrick Ready Made Porch Curtains are made of best quality heavy duck either Woven or Painted Stripes in corresponding patterns and colors to match our Ready Made Awnings as illustrated on the preceding pages. These curtains are made in seven standard stock sizes from 5 ft. to 12 ft. in width, each size having a drop or depth of 7 ft. 6 in. when lowered full length.

A Size to fit any ordinary porch opening—for unusually large openings, a combination of two or more sizes may be used. Each Curtain is rolled separately, completely assembled with the pole roller already inserted in the hem at bottom—Ready to Hang. Printed instructions for erecting, will be found on the envelope containing the fixtures.

Two Tone Tan Colonial Stripe

Art. No.	SIZE	Price Each
740	5 Ft. Wide x 7 Ft. 6 In. Long	$3.40
741	6 Ft. Wide x 7 Ft. 6 In. Long	4.20
742	7 Ft. Wide x 7 Ft. 6 In. Long	4.80
743	8 Ft. Wide x 7 Ft. 6 In. Long	5.50
744	9 Ft. Wide x 7 Ft. 6 In. Long	6.00
745	10 Ft. Wide x 7 Ft. 6 In. Long	6.50
746	12 Ft. Wide x 7 Ft. 6 In. Long	7.80

Two Tone Green Colonial Stripe

Art. No.	SIZE	Price Each
653	5 Ft. Wide x 7 Ft. 6 In. Long	$3.40
654	6 Ft. Wide x 7 Ft. 6 In. Long	4.20
655	7 Ft. Wide x 7 Ft. 6 In. Long	4.80
656	8 Ft. Wide x 7 Ft. 6 In. Long	5.50
657	9 Ft. Wide x 7 Ft. 6 In. Long	6.00
658	10 Ft. Wide x 7 Ft. 6 In. Long	6.50
659	12 Ft. Wide x 7 Ft. 6 In. Long	7.80

PERSIAN CURTAINS

Blue and Orange Painted Stripe

Art. No.	SIZE	Price Each
435	5 Ft. Wide x 7 Ft. 6 In. Long	$3.70
436	6 Ft. Wide x 7 Ft. 6 In. Long	4.60
437	7 Ft. Wide x 7 Ft. 6 In. Long	5.30
438	8 Ft. Wide x 7 Ft. 6 In. Long	6.00
439	9 Ft. Wide x 7 Ft. 6 In. Long	6.80
440	10 Ft. Wide x 7 Ft. 6 In. Long	7.50
442	12 Ft. Wide x 7 Ft. 6 In. Long	8.60

HEAVY PAINTED STRIPE

GREEN and WHITE

SIZE 5 Ft. x 7 Ft. 6 In.

$3.20 EACH

Art. No.	SIZE	Price Each
690	5 Ft. Wide x 7 Ft. 6 In. Long	$3.20
691	6 Ft. Wide x 7 Ft. 6 In. Long	3.90
692	7 Ft. Wide x 7 Ft. 6 In. Long	4.70
693	8 Ft. Wide x 7 Ft. 6 In. Long	5.30
694	9 Ft. Wide x 7 Ft. 6 In. Long	5.70
695	10 Ft. Wide x 7 Ft. 6 In. Long	6.40
696	12 Ft. Wide x 7 Ft. 6 In. Long	7.60

Two Tone Green Painted Stripe

Art. No.	SIZE	Price Each
834	5 Ft. Wide x 7 Ft. 6 In. Long	$3.60
835	6 Ft. Wide x 7 Ft. 6 In. Long	4.50
836	7 Ft. Wide x 7 Ft. 6 In. Long	5.10
837	8 Ft. Wide x 7 Ft. 6 In. Long	5.80
838	9 Ft. Wide x 7 Ft. 6 In. Long	6.40
839	10 Ft. Wide x 7 Ft. 6 In. Long	7.30
840	12 Ft. Wide x 7 Ft. 6 In. Long	8.60

Blue and Orange Painted Stripe

Art. No.	SIZE	Price Each
2115	5 Ft. Wide x 7 Ft. 6 In. Long	$3.20
2116	6 Ft. Wide x 7 Ft. 6 In. Long	3.90
2117	7 Ft. Wide x 7 Ft. 6 In. Long	4.60
2118	8 Ft. Wide x 7 Ft. 6 In. Long	5.30
2119	9 Ft. Wide x 7 Ft. 6 In. Long	5.70
2120	10 Ft. Wide x 7 Ft. 6 In. Long	6.40
2122	12 Ft. Wide x 7 Ft. 6 In. Long	7.50

ALGERIAN CURTAINS 8-Oz. ARMY DUCK

Red and Gray Painted Stripe

Art. No.	SIZE	Price Each
992	5 Ft. Wide x 7 Ft. 6 In. Long	$5.30
993	6 Ft. Wide x 7 Ft. 6 In. Long	6.50
994	7 Ft. Wide x 7 Ft. 6 In. Long	7.25
995	8 Ft. Wide x 7 Ft. 6 In. Long	8.10
996	9 Ft. Wide x 7 Ft. 6 In. Long	9.10
997	10 Ft. Wide x 7 Ft. 6 In. Long	10.00
999	12 Ft. Wide x 7 Ft. 6 In. Long	12.00

Two Tone Green, Black and Orange Painted Stripe

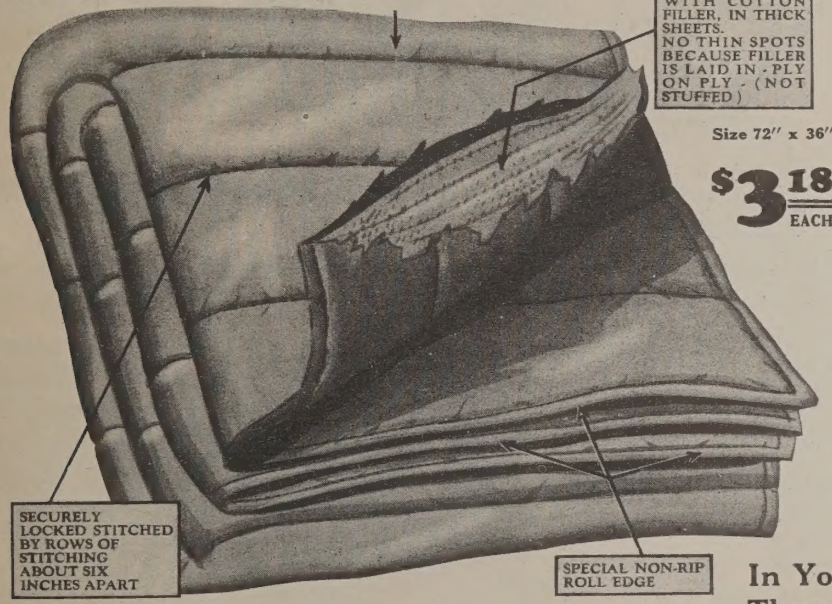
Art. No.	SIZE	Price Each
2065	5 Ft. Wide x 7 Ft. 6 In. Long	$5.90
2066	6 Ft. Wide x 7 Ft. 6 In. Long	7.00
2067	7 Ft. Wide x 7 Ft. 6 In. Long	8.40
2068	8 Ft. Wide x 7 Ft. 6 In. Long	9.50
2069	9 Ft. Wide x 7 Ft. 6 In. Long	10.60
2070	10 Ft. Wide x 7 Ft. 6 In. Long	11.80
2072	12 Ft. Wide x 7 Ft. 6 In. Long	14.00

Novel — Attractive — Plenty of Snap in Design, Color and Finish — Complete in a Broad Price Range.

HETTRICK KHAKI or FOREST GREEN Furniture Loading Pads

A WELL MADE, SOFT, WEAR-RESISTING PAD WITH A REPUTATION FIRMLY ESTABLISED

Hettrick Quality Plus Low Price Have Made These Pads A Leader In Their Class



Size 72″ x 36″

$3.18 EACH

AND NATIONAL ADVERTISING HAS CREATED AN EVER INCREASING CONSUMER DEMAND THAT WILL BRING YOU--

INCREASED SALES—MORE PROFITS and SATISFIED CUSTOMERS.

They Are By Far The Most Practical, Durable And Economical Loading Pad Ever Offered

Made Full Size, of Heavy Snag Resisting Forest Green or Khaki Cover material, and heavily padded with Extra Quality cotton filler, which is in thick sheets and laid in ply on ply (not stuffed), making a smooth surface of uniform thickness. Cover and Filler are securely quilted by rows of stitching about 6 inches apart, insuring a smooth surface of uniform thickness.

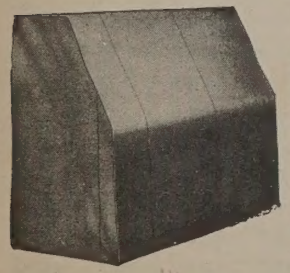
The edges are bound with an overcast stitching of heavy thread.

NO BUNCHING **NO THIN SPOTS**

Size	Article Number	Price
72″ x 36″	2041	$3.18 Each
72″ x 54″	2043	4.60 Each
72″ x 72″	2045	6.00 Each
72″ x 80″	2047	6.50 Each
Special Sizes	2050	.20 Sq. Ft.

FLEECE LINED PIANO COVERS

$16.58 EACH



Extra well made of three Fine Grades of Cover Material and heavily fleece lined. The backs are open at the rear corners and have two hand hold openings with shed flaps.

Art. No.	Kind of Material	Price Each
2075	12 oz. White Duck	$16.58
2076	16 oz. Khaki Watershed	16.26
2077	No. 12 Khaki Watershed	21.66

Standard Size

Length	5′8″
Height at back	4′8″
Height at keyboard	2′6″
Width at top	1′8″
Width at bottom	2′9″

In Your Territory There Are Hundreds

—of Firms and Individuals engaged in Moving, Transfer and Long Distance Hauling of Household Furniture and other classes of goods that require care in transit.

Furniture Loading Pads are an essential part of the equipment of those so engaged. By Selling your Customers Hettrick's Loading Pads you are furnishing them with Pads that will effect them a Dual Saving.

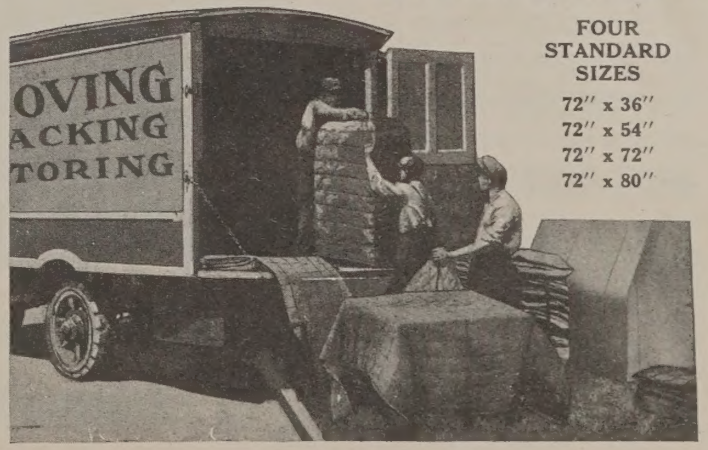
First—the "Sturdy Built In" features will return more months of "Rugged Service" than any other pad made. Second—they soon pay for themselves many times over, by eliminating losses that would occur as a result of claims for Damage to Merchandise, which had not been protected by Good—"Hettrick" Loading Pads.

BE SURE TO STATE SIZE AND ARTICLE NO.

TWO POPULAR COLORS

FOUR STANDARD SIZES

72″ x 36″
72″ x 54″
72″ x 72″
72″ x 80″



Positively The Lowest Priced HIGH GRADE Watershed Tarpaulins On The Market!

NOW

we have PERFECTED an IMPROVED

Oil-Tempered

WATERPROOFING FORMULA

This New "Oil-Tempered" PROCESS (exclusively our own), has a wonderful Advantage and Value over any treatment heretofore known for Waterproofing Canvas.

All our Tarpaulins are subjected to this new process, which thoroughly impregnates every pore of the fiber. Serves to preserve and prolong the life of the fabric by keeping it soft and pliable and renders the Canvas impervious to water and Mildew-Proof.

These remarkable results are obtained without the use of inferior pigments frequently used for "loading or filling" the pores—resulting only in excess Weight and Bulk.

The Original and Exclusive Product of

The Hettrick Mfg. Co.

Summit and Magnolia Sts.

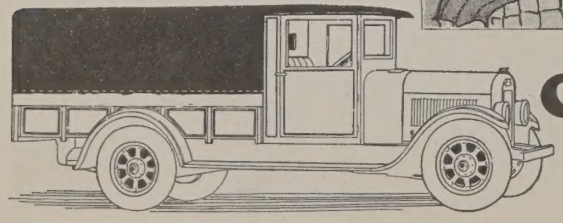
TOLEDO, OHIO

WATERSHED TARPAULIN

SIZE 8′ x 10′ PRICE **$7.60** Each

HEAVY—KHAKI—BROWN OR GREEN

F. O. B. TOLEDO



Practically No Investment Required

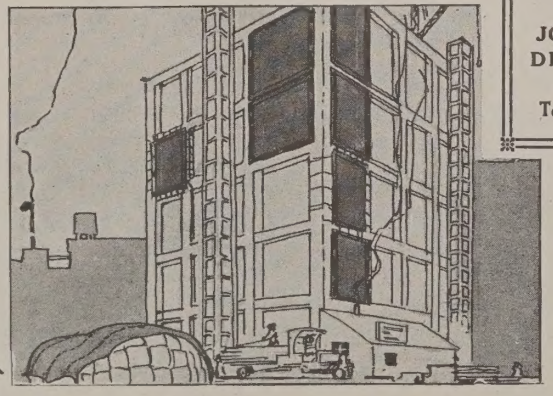
We carry Large Stocks and Guarantee 24 HOUR SERVICE

WATERSHED TARPAULIN

HEAVY—KHAKI—BROWN OR GREEN

SIZE 10′ x 12′ PRICE **$11.40** EACH

F. O. B. TOLEDO



Constructed for Service

SPECIAL PRICES SUBJECT TO JOBBERS' DISCOUNT

F. O. B. Toledo, Ohio

THE Hettrick Mfg. "Oil Tempered" TARPA

Khaki Brown Green

Impregnated By Our

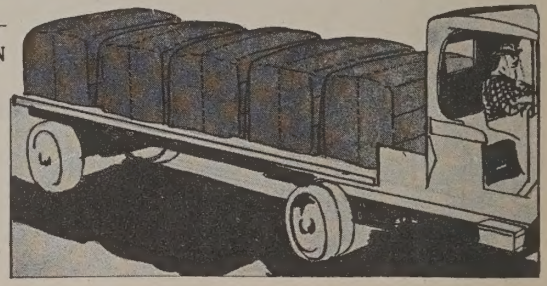
An "Oil Tempered" Treatment That Thoroughly Saturates Every Fibre of the Fabric, and not only Renders the Material Absolutely Water-Repellent and Mildew-Proof, But Also

HEAVY—KHAKI—BROWN or GREEN

Size 6′ x 8′

PRICE **$4.56** EACH

F. O. B. TOLEDO



Cut Size	Actual Finished Size	15-Ounce Heavy Khaki, Green or Brown Watershed		16-Ounce Ex-Heavy Khaki, Green or Brown Watershed		16-Ounce No. 12 Khaki, Green or Brown Watershed		18-Ounce No. 10 Khaki, Green or Brown Watershed	
		Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price
6′x8′	5′9″x7′9″	*2750	$4.56	*2850	$5.04	2950	$6.72	*3050	$7.20
6′x10′	5′9″x9′9″	2751	5.70	2851	6.30	2951	8.40	3051	9.00
7′x9′	7′1″x8′9″	*2753	5.98	*2853	6.62	2953	8.82	*3053	9.46
7′x15′	7′1″x14′8″	2755	9.98	2855	11.02	2955	14.70	3055	15.76
8′x10′	8′x9′9″	*6001	7.60	*6101	8.40	6201	11.20	*6301	12.00
8′x12′	8′x11′9″	6002	9.12	6102	10.08	6202	13.44	6302	14.40
8′x14′	8′x13′8″	6003	10.64	6103	11.76	6203	15.68	6303	16.80
10′x12′	10′x11′9″	*2760	11.40	*2860	12.60	2960	16.80	*3060	18.00
10′x14′	10′x13′8″	2761	13.30	2861	14.70	2961	19.60	3061	21.00
10′x16′	10′x15′8″	2762	15.20	2862	16.80	2962	22.40	3062	24.00

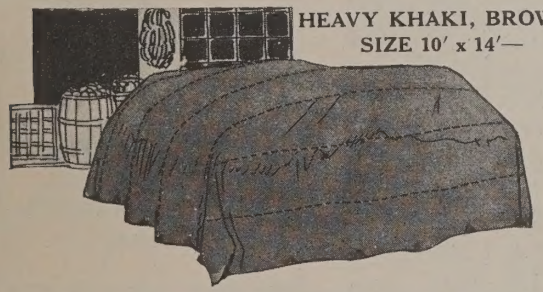
ALL ITEMS PREFIXED BY A (*) STAR ARE STANDARD STOCK

Co.'s Genuine Watershed ULINS

Covers for all Purposes

Own Exclusive Process

Serves to Preserve and Prolong the Life of the Goods, By Keeping It Soft and Pliable--- That Is Why They Are the Standard By Which All Similar Quality is Compared.



HEAVY KHAKI, BROWN OR GREEN
SIZE 10′ x 14′—

PRICE
$13.30
EACH
F. O. B. TOLEDO

SPECIAL
PRICES SUBJECT TO JOBBERS' DISCOUNT
F. O. B. Toledo, Ohio

Cut Size	Actual Finished Size	15-Ounce Heavy Khaki, Green or Brown Watershed		16-Ounce Ex-Heavy Khaki, Green or Brown Watershed		16-Ounce No. 12 Khaki, Green or Brown Watershed		18-Ounce No. 10 Khaki, Green or Brown Watershed	
		Art. No.	Price	Art. No.	Price	Art. No.	Price	Art. No.	Price
11½′x14′	11′5″x13′8″	*2765	$15.30	*2865	$16.90	2965	$22.54	*3065	$24.16
11½′x16′	11′5″x15′8″	*2766	17.48	*2866	19.32	2966	25.76	*3066	27.60
11½′x20′	11′5″x19′7″	2768	21.86	2868	24.16	2968	32.20	3068	34.50
14½′x16′	14′3″x15′8″	*2773	22.04	*2873	24.36	2972	32.48	*3073	34.80
14½′x20′	14′3″x19′7″	2775	27.56	2875	30.46	2975	40.60	3075	43.50
16′x18′	15′7″x17′8″	2777	27.36	2877	30.24	2977	40.32	3077	43.20
16′x20′	15′7″x19′7″	*2778	30.40	*2878	33.60	2978	44.80	*3078	48.00
16′x24′	15′7″x23′7″	2779	36.48	2879	40.32	2979	53.76	3079	57.60
20′x30′	20′x29′6″	*2791	57.00	*2891	63.00	2991	84.00	*3091	90.00
23′x36′	23′x35′6″	*2788	78.66	*2888	86.94	2988	115.92	*3088	124.20

MANY OF THE WORLD'S LARGEST INDUSTRIES

Such as Railroads---Steam Ships---Motor Car Manufacturers---Building Contractors---Construction Engineers, Etc. Distinctly Specify and Demand these

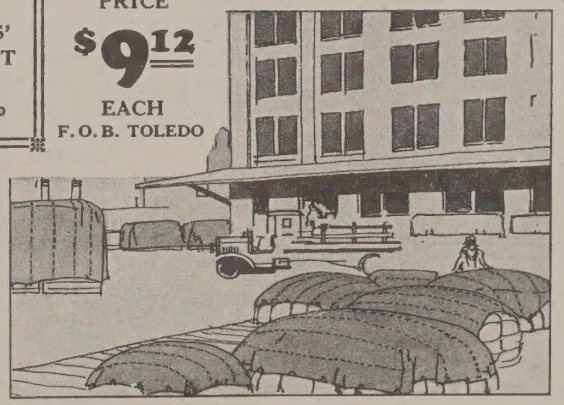
Famous "Oil-Tempered"
WATERSHED TARPAULINS

BECAUSE—Costly Experiments With Inferior Products Has Proven There Is Nothing Just As Good As

These Finer Oil Tempered Fabrics!

— HEAVY—KHAKI—BROWN or GREEN
SIZE 8′ x 12′

PRICE
$9.12
EACH
F. O. B. TOLEDO



Priced To Pay Profit

WHY—"Hettrick" Paulins Are Superior

Hettrick's Full Weight Oil-Tempered Genuine Watershed Tarpaulins, are made of Extra Quality Closely Woven Duck, which has first been treated by our own Exclusive Oil - Tempered Watershed Process.

Every atom of the pigments compounded in this Famous Formula for Waterproofing, are essential ingredients that constitute the proper scientific relationship—each with the other.

The absolute exclusion of inferior loading pigments from our Process, makes the comparative weight of our Tarpaulins equal to many that are being offered as 18 oz., 20 oz., 22 oz. and 24 oz. weight.

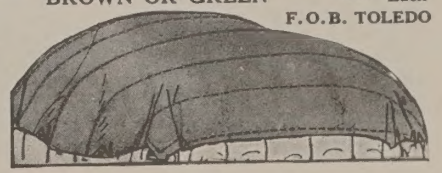
The differential can in many instances be definitely traced to non-essential bulk, or loading, to increase gross weight.

Made in four Grades—HEAVY, EXTRA HEAVY, No. 12 and No. 10, and represent the ACTUAL WEIGHT OF 15-16-16 and 18 Oz. AFTER TREATING, furnished in three very popular colors—Genuine Khaki, Dark Brown and Olive Green—either color of which can be bought in the sizes as listed.

All covers are made with lap-felled seams running the long way, and are double stitched with superior quality of strong sewing cotton. Provided with sewed-in rings around outer edge for tie ropes.

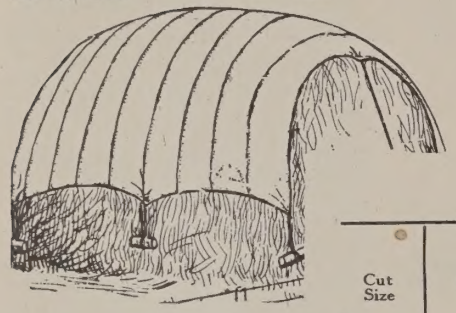
WATERSHED TARPAULIN

SIZE 7′ x 9′ 15 Oz. PRICE **$5.98** Each
HEAVY—KHAKI—BROWN OR GREEN
F.O.B. TOLEDO



Praised! BY USERS EVERYWHERE *The Best Salesmen for* Our Famous WATERSHED Canvas Covers are Those Who Use Them

SIZE 12′ x 16′ — $13.44 Each F.O.B. TOLEDO



Thousands of those who require weather protection for machinery, stacks and storage goods, voice their enthusiastic praise of HETTRICK BETTER MADE PAULINS.

In this advanced age public approval is something to be proud of—*IT MUST BE EARNED* Dealers have learned that Paulin customers demand more than a piece of "hemmed canvas."

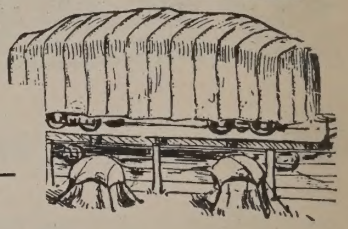
GOOD CANVAS COVERS are asked for by name—and that name is "HETTRICK" because it stands for those "in-built" features of SERVICE, DURABILITY and ECONOMY, in CANVAS COVERS that 37 years' experience has achieved.

If you have not been handling HETTRICK CANVAS COVERS, here is your opportunity to add hundreds of dollars to your SALES and PROFITS.

Any size can be shipped in few days.

PRICE $30.24 Each

SIZE 18′ x 24′ F.O.B. TOLEDO



PLAIN WHITE AND WATER-REPELLENT PAULINS

FOR COVERING FARM MACHINERY, HAY STACKS, MACHINERY, STORAGE GOODS, ETC.

Cut Size	Actual Finished Size	WHITE WATERSHED						Brown, Khaki or Olive Green Watershed		PLAIN WHITE DUCK Untreated			
		Standard		Heavy		Extra Heavy		Standard		29 In. 8 Oz.		29 In. 10 Oz.	
		Art. No.	Price Each	Art. No.	Price Each	Art No.	Price Each	Art. No.	Price Each	Art. No.	Price Each	Art. No.	Price Each
7′x9′	7′x8′10″	3102	$4.10	3160	$4.40	3140	$5.04	2552	$4.40	2602	$4.10	2702	$5.04
7′x12′	7′x11′10″	3103	5.46	3161	5.88	3141	6.70	2553	5.88	2603	5.46	2703	6.70
7′x15′	7′x14′9″	3104	6.98	3162	7.34	3142	8.40	2554	7.34	2604	6.98	2704	8.40
8½′x10′	8′2″x9′10″	3105	5.52	3163	6.00	3143	6.80	2555	6.00	2605	5.52	2705	6.80
8½′x15′	8′2″x14′9″	3107	8.26	3165	8.90	3145	10.16	2557	8.90	2607	8.26	2707	10.16
9½′x12′	9′4″x11′10″	3108	7.44	3166	8.00	3146	9.12	2558	8.00	2608	7.44	2708	9.12
9½′x16′	9′4″x15′9″	3110	9.92	3168	10.64	3148	12.16	2560	10.64	2610	9.92	2710	12.16
12′x16′	11′9″x15′9″			3170	13.44	3150	15.36			2615	12.48	2715	15.36
16½′x20′	16′5″x19′8″					3128	23.10			2628	21.44	2728	26.40
16½′x24′	16′5″x23′7″					3129	27.72			2629	25.74	2729	31.68
18′x24′	17′6″x23′7″					3132	30.24			2632	28.08	2732	34.56
18′x30′	17′6″x29′6″					3133	37.80			2633	35.10	2733	43.20
20′x28′	19′10″x27′6″					3134	39.20			2634	36.40	2734	44.80
20′x35′	19′10″x34′6″					3135	49.00			2635	45.50	2735	56.00
24′x30′	23′5″x29′6″					3137	57.60			2637	50.40	2737	61.20
24′x36′	23′5″x35′6″					3138	60.48			2638	56.16	2738	69.12

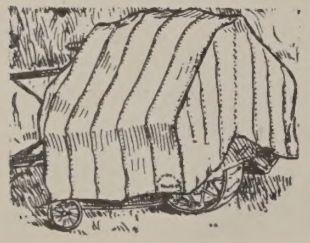
BEWARE OF CHEAP TREATED CANVAS COVERS

ALL HETTRICK CANVAS COVERS ARE MADE FROM STANDARD WEIGHT DUCK BASE 29″ WIDTH AND ARE GUARANTEED FULL WEIGHT

WRITE FOR PRICES FOR LETTERING ON CANVAS COVERS

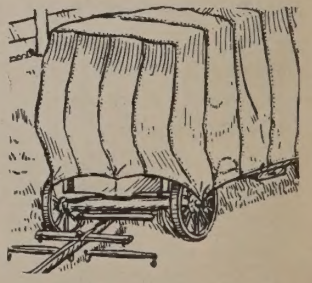
PRICE $4.10 Each F.O.B. Toledo

SIZE 7′ x 9′



PRICE $5.52 Each F.O.B. Toledo

SIZE 8½′ x 10′



FOR TRUCK COVERS, SEE PAGES 24 AND 25

These covers are sewed with double lock-stitched seams and reinforced with double goods at the grommets (eyelets), except where the hems afford the needed extra strength.

The White Water-repellent Paulins are made of good quality Cotton Duck chemically treated by our own exclusive process with a colorless water repellent treatment, in three grades—Standard, Heavy and Extra Heavy, weighing 9, 11 and 13 ounces per square yard respectively, after treating. You will note Standard and Heavy White Water-repellent Paulins are not listed in the larger sizes, because we recommend the other grades that are listed for these larger sized paulins.

The Brown, Khaki and Olive Green Watershed Paulins are made of good quality duck, treated by the same exclusive process as our Tarpaulins listed on pages 24 and 25. Weight about 12 ounces per square yard, after treating.

The Plain white paulins are made of best quality, Full Weight 29 in. 8 and 10 ounce duck, equivalent in weight to covers often listed by others as 10 and 12 ounces respectively, many others basing the weight on goods 36 in. wide.

Built for Service-Economy

AUTOMOBILE DUST COVERS

A Big Demand to be Supplied

These flat covers made of good grade muslin are easily spread over an auto for protection from dust while in storage.

Will not scratch or mar the finish as the sharp crinkly corners of paper covers do. Can be easily and economically laundered and will last many years.

SIZE 18′ x 22′ for small cars—Fords, Overland Fours, Chevrolet, etc.

SIZE 18′ x 29′ will fit larger cars up to 110′ wheel base.

PRICE **$13.45** EACH

PRICE.....Each

ART. No. 810—18′x22′—Price..... $13.45

ART. No. 812—18′x29′—Price..... 17.50

KHAKI WATERSHED AUTO COVERS PRICE $12.80

Made of Good Quality cotton fabric thoroughly treated by our own Famous Watershed process.

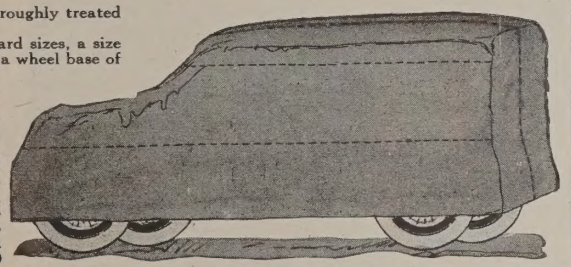
Made in shaped form and in four standard sizes, a size to fit any Sedan or Touring Model having a wheel base of from 103″ to 140″. Easily slipped on and off.

ART. No. 793—For cars with 103″ wheel base—Ford, Chevrolet, Overland, Durant, etc., PRICE.....$12.80

ART. No. 794—For cars with 104″ to 118″ wheel base—Dodge, Chrysler, Nash, Oakland, Hupmobile, etc. PRICE. $14.40

ART. No. 795—For cars with 119″ to 129″ wheel base— Auburn, Hudson, Paige, Buick, etc., PRICE.....$15.95

ART. No. 796—For cars with 129″ to 140″ wheel base. Fits all makes extra large cars. PRICE.....$16.90



The New CANOPY TOP or "FLY"---

Designed to afford Additional Protection From SUN or SHOWER

FITS NEATLY OVER TOP OF ANY STANDARD SIZED UMBRELLA TENT

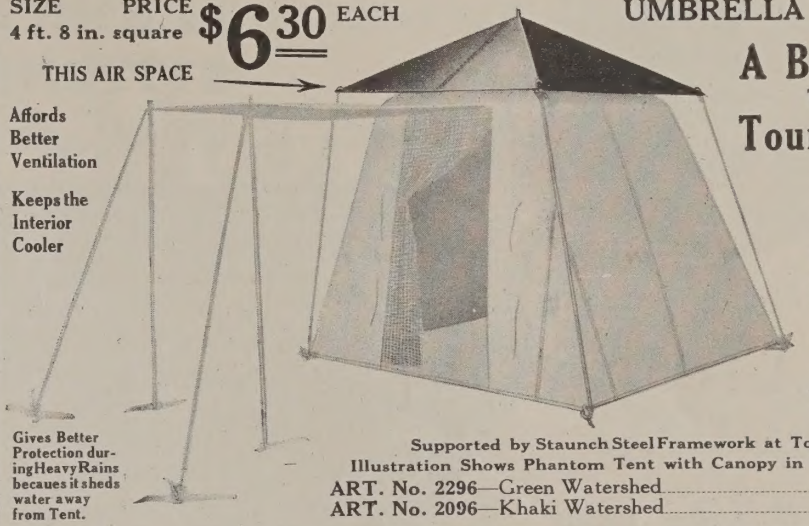
SIZE 4 ft. 8 in. square PRICE $6.30 EACH

THIS AIR SPACE →

A BOON TO Tourists!

Affords Better Ventilation

Keeps the Interior Cooler



Made of Good Grade "Oil-Tempered" WATERSHED DRILL.

Two Colors: Olive Green or Khaki.

Gives Better Protection during Heavy Rains becaues it sheds water away from Tent.

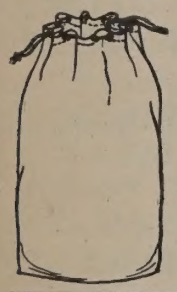
Supported by Staunch Steel Framework at Top

Illustration Shows Phantom Tent with Canopy in Position

ART. No. 2296—Green Watershed.....

ART. No. 2096—Khaki Watershed..... } $6.30

Every Auto Tourist A Prospect!



No Better Value Offered Anywhere

BARRACKS BAGS

PRICE, Each..... **$1.25**

Made of 2.20 Weight White Back Blue Denim (same grade of material as used in the construction of the best overalls.)

Made with round bottom and with double draw rope running through hem at top for closing.

SIZE—26½ in. Deep by 14 in. Diameter.

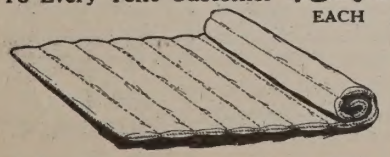
ART No. 82—PRICE.....$1.25 *Each*

Sell A COT SIZE SLEEPING PAD

PRICE **$3.90** EACH

To Every Tent Customer

A cot without a pad is often so cold that restful sleep is impossible. Made of Olive Drab material well padded and stitched in rows about 6 in. apart. Size, 26″ x 78″, fits any standard sized single camp cot.

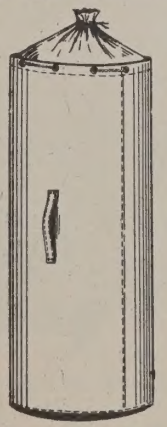


ART. No. 57—Price, each $3.90

PROFITS For You---In Hettrick's KHAKI DUFFLE BAG

Price Each **$3.90**

Sells Readily to Campers, Tourists, Hunters, Hikers



Made of Best Quality Khaki Duck, Has inside neck piece to close tightly and outside draw rope laced through brass eyelets. Handle on side. Strongly sewed throughout. A light weight container for many uses by hunters, campers, fishermen and motorists. Size—16 in. diameter, 36 in. long.

ART. No. 80—PRICE.....$3.90

FLIES *for* WALL TENTS

Complete with Ropes and Stakes

A tent fly is a separate canvas roof spread over the tent top to shade the tent roof. Keeps the interior cooler and also makes it more effective against heavy rains.

When ordering flies for tents not being purchased on the same order be sure to state the size of the tents the flies are to be used on, also the exact measurement of the tent ridges between the pole pike rings in each peak so the flies can be made to fit the tents exactly.

Tent flies are priced at one-half the price of the wall tents made of the same material.

M. J. WAGNER
Mgr. Belting Dept.

QUALITY and PERFORMANCE---*Proved By Test*

A BELT THAT IS AHEAD OF THE TIMES

"MALABAR"

A GLUTTON FOR HEAVY WORK

ELEVATOR - - CONVEYOR
STITCHED CANVAS BELTING

DEPENDABLE - ECONOMICAL - ADAPTABLE...Developed as a Result of 37 Years' Experience with Belting Problems

MALABAR BELTING

Will Solve Your Conveyer and Elevator Problems

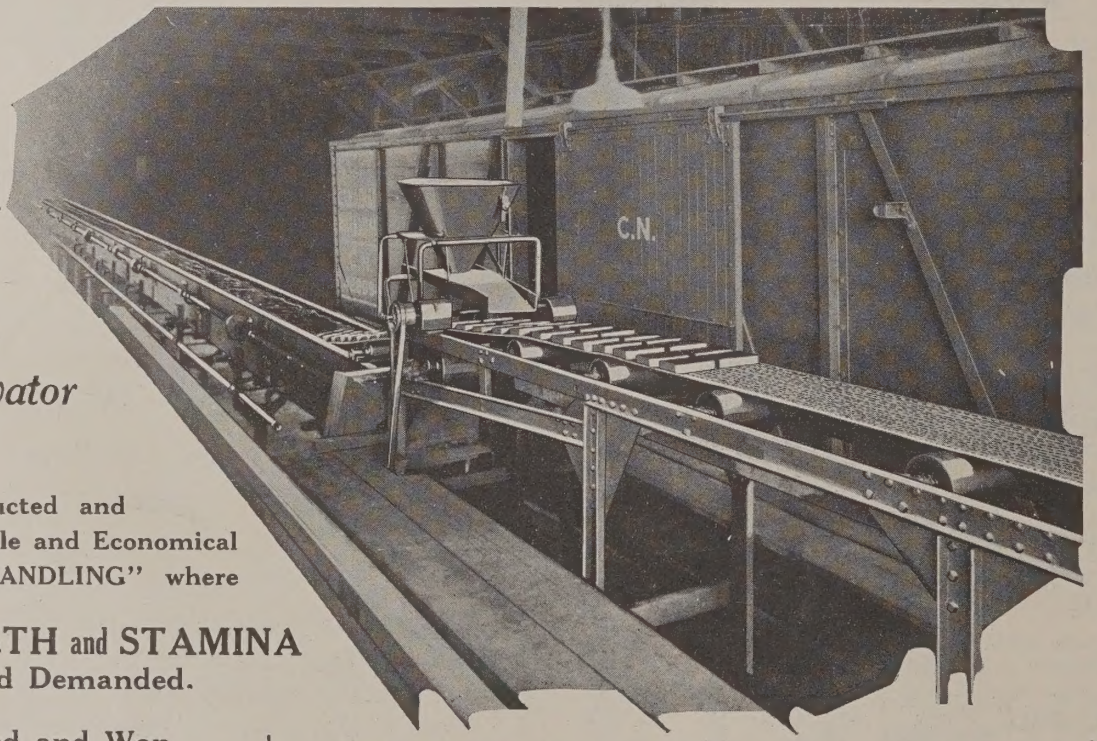
Specially Designed, Constructed and Treated to Provide a Reliable and Economical Method of "MATERIAL HANDLING" where

UNUSUAL STRENGTH and STAMINA
are Required and Demanded.

A Belt That Has Merited and Won
—USERS' PRAISE
—COMPETITORS' RESPECT

Because of the Reputation It Has Established By Proven Performance

WRITE FOR PRICES AND DISCOUNT



The above illustration is reproduced from an actual photograph of a "MALABAR" Heavy Duty Conveyor Belt in operation, having for its load, Asphalt Paving Blocks, as they come direct from the Kiln under a heat temperature of 300°. The Belt, with its load passes slowly through a shallow trough of water 75 feet long (for cooling) and conveys this material to the loading platform. Just another example of the saving of labor effected and the severe test of rugged construction and brute strength of "MALABAR" BELTING.

— To —

EFFECTIVELY
SPEED UP PRODUCTION—

ELIMINATE LOSS OF TIME—

Reduce Belt Costs and Assure a SATISFACTORY and ECONOMICAL Movement of
- LARGE - SMALL
- HEAVY - BULKY
- SMOOTH - ROUGH
- HOT or COLD MATERIALS

Ask our Engineering Dept. to analyze your particular requirements and specify the correct weight, ply and construction of "MALABAR" most suitable for your installation.

A Trade Building, Profit Making, Satifactory, Stitched Canvas Belt

THE "Hettrick"--BIG BULL BRAND

ROLL AND ENDLESS BELTS FOR THRESHER AND TRACTOR

The EXTRA QUALITY *Plus* PRICE *Plus* GUARANTEE

Protects You

We Never Sacrifice Quality to Make A Low Price—But Always Strive to Improve

ENDORSED by THOUSANDS

Assures the Jobber

More Sales

with

More Profit

and at

Less Expense

THE MOST SATISFACTORY BELTING FOR POWER TRANSMISSION PURPOSES

GUARANTEED FULL WEIGHT RED 32-OUNCE BLACK 34-OUNCE

Assures the User

More Power

for

More Years

and at

Less Expense

A Few Reasons Why Our BLACK WAX-TREATED BELT IS BETTER AND WORTH MORE

First—It is made of 34-ounce Special Constructed Duck.
Second—It is scientifically treated and tempered with a process which is our own exclusive formula.
Third—The very nature of the Duck—plus our Special Process, serves to effectively eliminate climatic re-action. It is pliable under all weather conditions.
Fourth—Black Bull Belts require no previous period of "breaking in" but immediately Deliver Maximum Power with Minimum Slippage.
Fifth—All Endless Thresher and Tractor Belts are double stitched inner-locked through the splice and re-inforced at edges, and all Roll and Endless Belts are double stitched inner-locked on both edges—another important feature found only in Hettrick Belting.
Sixth—A Belt that has rendered satisfactory service in many positions, where "so-called" better belts have failed.
Seventh—It carries an unqualified guarantee.
Eighth—Our Price is Low considering Quality.
Ninth—Our Successful Efforts in developing a Better Belt for your requirements entitles us to your business.

OUR GUARANTEE

All HETTRICK Belts are guaranteed against defect of material and workmanship only.

Belts should be run in the center of the pulley and should not be held in place by any object that will injure or break the edges.

Results of overloading, use of injurious belt dressing, or chafed, frayed or nicked edges, do not constitute defects.

Positively no allowance unless claims are made within 30 days from date put in use and belt returned to maker, freight prepaid, with the guarantee tag attached.

In case of justified claim for defect in material or workmanship, we reserve the right to repair, replace or give credit for the belt.

Quality built, embodying every feature that makes the "Big Bull" most satisfactory. Guaranteed full weight 32-ounce Special Constructed Duck, sewed with 20-lb. heavy twine throughout.

Our new and scientific method of treating is the secret of "Hettrick Satisfaction."

Our compound consists of nothing but pure vegetable oils and waxes, the very nature of which serve to lubricate and preserve the fibre of the cotton.

Mineral and animal compounds destroy cotton — WE DO NOT USE EITHER.

The carcass is preserved by adding a protective Red Seal coat of long wearing quality, for which Hettrick Big Bull Belts are so famously known.

WRITE FOR PRICES AND DISCOUNT

NATIONALLY ADVERTISED

AMERICAN FIELD

Designed by

Built for Service—

FOR HUNTERS - TRAPPERS -

Better Quality at Lower Prices!

ALWAYS DEPENDABLE

For RUGGED SERVICE *and* LONG WEAR

No. 2225 PRICE

$10.50

EACH

F. O. B. Toledo

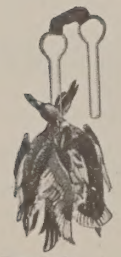
WATER-PROOF MATERIAL
BROAD SHOULDERS

BIG ROOMY POCKETS,
GENEROUS SIZE EVERYWHERE
FOR FREEDOM OF ACTION

DOUBLE SEAMS
BIG ARMHOLES

No Better Gun Coat for All Around Wear Was Ever Offered

Constructed of special marsh grass color Army Duck thoroughly water and blood proofed by our own special treatment, and lined throughout with same material, double sleeves, large shell pockets with shell loops above game pockets, a feature found only in some of the better garments. Reinforced shoulders with biscuit web recoil pad. All around blood proof game pockets with access at front and rear. Cut full in body and skirt; large corduroy collar and corduroy lined cuffs.



Regularly equipped with special game carrier as illustrated.

SOLD UNDER OUR POSITIVE GUARANTEE OF SATISFACTION OR MONEY BACK

Regular Sizes, 36 to 46 Chest Measurements.
Extra Sizes, 48, 50, 52 and 54, 10% Additional.

LOT No. 2225—PRICE EACH..... **$10.50**

AMERICA'S FINEST GUN COAT

NEW in Design and Construction ---Last Season's Largest Seller

No. 2237 PRICE **$9.75** EACH F. O. B. Toledo

Note the Many Features

Highest Quality Army Duck—treated Water-Proof Gun Coat Finish, Dead Grass Color.

Clear Vision Wide open Ventilated all around, washable Slicker Lined game pocket.

Zipper Fastener at sides of Game Pocket, our own exclusive patented feature.

Full Skirt — Large Armholes, Generous Size everywhere, for freedom of body action.

Regular Sizes, 36 to 46 chest. *Extra Sizes*, 48, 50, 52, 54 10% additional.

ALL AROUND FULL VISION SLICKER LINED GAME POCKET

SOLD UNDER OUR POSITIVE GUARANTEE OF SATISFACTION OR MONEY BACK.

LOT No. 2237—PRICE, EACH.... **$9.75**

THE GUN COATS THAT SELL THEMSELVES WITH A "TRY ON"

GUN COATS

An "Old Timer"

Priced to Pay Profit

FISHERMEN and UTILITY WEAR

NATIONALLY WORN

Special
New Values
Extra
Low Prices

"Illinois River" Hunters Coat

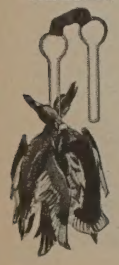
THE QUICK SURE WAY TO PROFITS!

No. 625
PRICE
$9.45
EACH
F. O. B. Toledo

A Sturdy Dependable All-Weather Model That Has Proven,

For Many Years the Sportsman's Standard

SPECIAL GAME CARRIER



Made of EXTRA STRONG, WATERPROOFED MATERIAL — DOUBLE SEAMS — BIG ARMHOLES — BROAD SHOULDERS

Well made of Genuine Army Duck, specially treated to make it waterproof; marsh grass color, full lined throughout with same material; large shell pockets, license and match pocket with additional top pockets, extra large corduroy collar, adjustable corduroy lined cuffs, gusset ventilated sleeves.

This coat is of such quality and workmanship that we positively guarantee satisfaction or money back. We claim this coat to be superior to any coat selling at the same money.

Regularly equipped with Special Game Carrier as illustrated in insert.

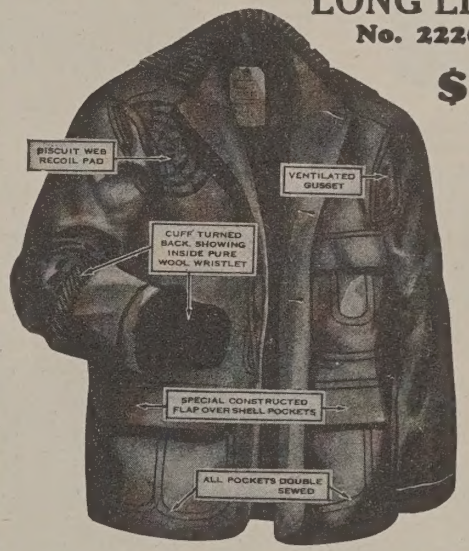
Regular sizes, 36 to 46 Chest Measurement. Extra Sizes, 48, 50, 52 and 54 10% additional.

SOLD UNDER OUR POSITIVE GUARANTEE OF SATISFACTION OR MONEY BACK

LOT No. 625—PRICE, EACH..... **$9.45**

No Better Gun Coat Made

EXTRA WEIGHT - EXTRA STRENGTH
LONG LIFE



No. 2226 PRICE
$10.00 F. O. B. Toledo
EACH

Increased Sales
More Profits
Satisfied Customers

STRONGEST MATERIAL
BLOOD-PROOF
WATER-PROOF
BIG ARMHOLES
BIG ROOMY POCKETS
CAREFUL WORKMANSHIP

A COAT THAT CARRIES ALL THE REFINEMENTS THAT GO WITH THE HIGHEST PRICED GARMENTS

Made of Genuine Army Duck, marsh grass color and double goods; Double stitched throughout, generous size with full skirt and special constructed flap over shell pockets. Full blood proof game pockets all around, with front and rear access thereto. Reinforced shoulders, biscuit web recoil pad and gusset ventilated sleeves.

Large corduroy collar and corduroy lined cuffs. Sleeves are equipped with special constructed wristlets of virgin wool, an exclusive feature on this model.

A Full Measure of Service, Comfort and Value effectively united.

Regularly equipped with Special Game Carrier as illustrated in insert.

Regular Sizes, 36 to 46 Chest. *Extra Sizes*, 48, 50, 52 and 54, 10% Additional.

Sold Under Our Positive Guarantee of Satisfaction or Money Back.

LOT No. 2226—PRICE, EACH..... **$10.00**

No. 2238—Just the Coat for Early Fall Shooting

PRICE **$5.20** EACH

An Excellent Value For Little Money

--A READY SELLER GOOD PROFIT FOR YOU

Sturdily constructed of Good Quality Army Duck, dyed a Dead Grass Brown Color and treated by a Water-repellent clothing finish, a process that not only makes the material impervious to Wind and Moisture, but also serves to preserve the fibre and prolong the life of the fabric by keeping it soft and pliable.

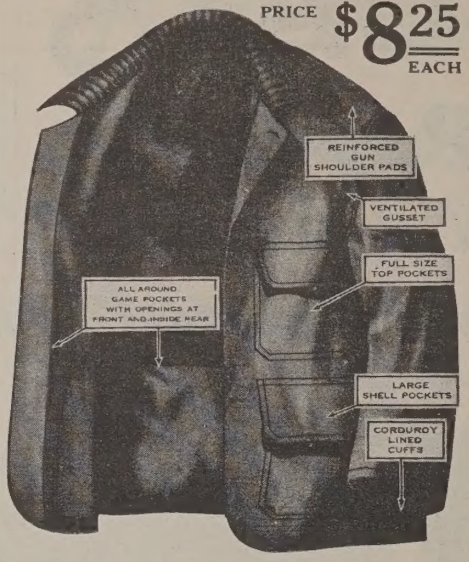
While we do not guarantee this garment to be absolutely waterproof, however, material thus treated is under ordinary weather conditions—Water-repellent and Wind proof.

A popular four button model, cut full in skirt and arm pits. No bunching or binding to interfere with that free body movement, so necessary for quick shifting of position to get range. Provided with a yoke extending well over the shoulder and across back on inside, affording double protection against Wind and Water. Re-inforced with shoulder gun pad. Seams are lap-felled and double stitched. Has wide corduroy collar and corduroy lined cuffs. Two large inside game pockets with slit front entrance, providing ample carrying capacity and so arranged that the "load" is evenly distributed. Two generous size lower shell pockets and pocket on left breast. A Garment that is recommended by all who have seen it, to be more practical in construction and superior in value to many coats priced much higher.

Regular Sizes, 36 to 46 Chest Measurement.
Extra Sizes, 48, 50, 52 and 54, 10% Additional.

PRICE EACH $5.20

No. 2233—An Extra Good Gun Coat at a Low Price



PRICE **$8.25** EACH

Has the Most Desirable Features Demanded by Hunters

LIGHT IN WEIGHT PRACTICAL CONSTRUCTION

Especially Adapted for EARLY FALL SHOOTING--Universally Popular In All Sections

Made of High Grade Army Duck marsh grass color and lined throughout with Army Duck.

Reinforced shoulders with chrome leather gun pad.

Has wide open slicker lined all around game pocket provided with special Flat Nickel Snap Rings, so that game pocket may be easily turned inside out to be cleaned and washed.

Sleeves lined with same material as coat.

Extra Large Shell pockets, large corduroy collar and corduroy lined cuffs.

Generous Sized throughout Body and Skirt.

We consider this Coat the most exceptional Value on the market and is priced low in order to give you a Leader.

Regular Sizes, 36 to 46 Chest Measurement.
Extra Sizes, 48, 50, 52 and 54, 10% Additional.

PRICE EACH $8.25

No. 700—Sleeveless Fishing and Utility Vest

Well made of good Standard Army Duck, marsh grass color. All seams double stitched throughout and reinforced at all strain points.

Has five big roomy outside pockets, three in front, and two in rear, and extra deep all around inside pocket, with entrance thereto on both sides at front. A very Serviceable garment for Hunters and Fishermen.

Made so that it may be worn on inside or outside of regular coat.

Showing Rear of Vest

The Garment of Many Pockets

PRICE **$3.50** EACH

Regular Sizes, 36 to 46 Chest.
Extra Sizes, 48, 50, 52 and 54, 10% Additional.

No. 700—PRICE EACH $3.50

No. 2240—Solid Comfort and Satisfaction In This Long-Wearing Corduroy Coat

Built "for the Hunter" who Demands the Best

PRICE **$12.00** EACH

and insists on through protection from Wind, Rain and Cold. Exceptionally well made of Heavy Weight High Quality Heather Color Corduroy. A four button Model, cut extra full in Body, Skirt and Arm Pits, fully lined throughout with Standard Dark Brown Duck. Has Shoulder Gun Pads, Biscuit Web Recoil Pad, wide Collar, adjustable Cuffs and under arm ventilation.

Two large Shell Pockets, one on each side and pocket on left breast, each made with pleated center, button over flap at top. Bar-tacked at corners.

Wide "full vision" all around slicker Lined, Blood Proof Game Pocket, provided with flat nickel fasteners, which when loosened, permits pocket to be turned inside out for cleaning.

Regular Sizes, 36 to 46 Chest Measurement.

Extra Sizes, 48, 50, 52 and 54, 10% Additional.

Lot No. 2240—Price Each $12.00

The American Field Line HUNTERS' PANTS-BREECHES-SHELL VESTS and CAPS

Nationally Advertised
Nationally Worn

Better Quality — Better Style — Better Making

Satisfaction Guaranteed
or Your Money Back

No. 12 SHELL VEST

Price $1.70 Each

Our Light Weight Shell Vest. Designed for Warm Weather Shooting

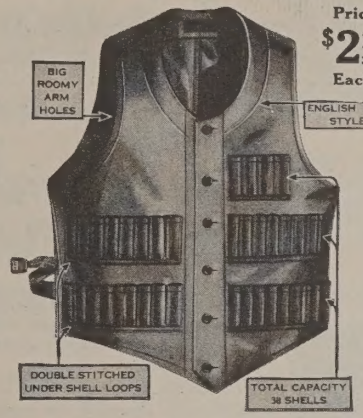
Made of Light Weight Dark Brown Duck. Is a five button model. Large comfortable armholes. Has two rows of Shell Pockets on right side, three rows on left side, with a total capacity of approximately 3 dozen shells. Re-inforced with wide facing on inside edges of front and around inside at neck.

All seams lap-felled and securely sewed with heavy thread.

A Sturdy Serviceable Vest that has proven a Very Ready Seller.

SIZES—36 to 44 inches Chest Measurement.

No. 26 SHELL VEST



Price $2.25 Each

A Very Popular Shell Vest at a Popular Price.

Made of medium weight Dark Brown Color Army Duck—treated waterproof clothing finish.

A six button model styled to fit close to neck. Cut full and roomy throughout body and arm pits, allowing freedom of action.

All seams are lap-felled and securely sewed with strong sewing cotton.

Re-inforced with wide facing on inside edges of front and around inside of collar.

Has five Shell Pockets, two rows on right side, three rows on left side, with total capacity of 38 shells.

SIZES—36 to 44 inches Chest Measurement.

No. 30 SHELL VEST

Price $3.00 Each

In this popular item of Hunters' wearing apparel the Sportsman will find every desirable feature of Service and Comfort, conveniently embodied.

A six button Model cut full and roomy and styled to fit close to the neck. Large comfortable Armholes.

Has all around waist Shell loops, with additional loops on Breast. Total Capacity 50 Shells.

Exceptionally well made of dark brown colored Heavy Weight Army Duck, treated Waterproof Clothing Finish, matching Hettrick's Better Grade Hunting coats.

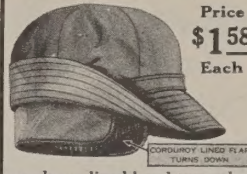
Re-inforced with wide facing on inside edges of front and around inside of collar.

SIZES—36 to 44 inches Chest Measurement.

Three Popular Styles of Caps for Hunting or General Wear

SIZES—6¾ to 7⅜

No. 5 — A Combination Hunter's Hat-Cap

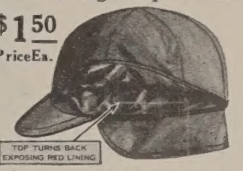


Price $1.58 Each

of unusual merit. Well shaped and built to withstand many seasons' rugged service.

Fine Quality Brown Waterproofed Army Duck; six piece crown. Closely stitched brim, with front stiffened to form visor. Brim may be worn up or turned down. Wide inside corduroy lined band turns down for protection of neck and ears. Matches Hettrick's Gun Coats.

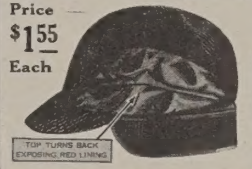
No. 60 — A Practical Hunting Cap With "Safety First" Feature



$1.50 PriceEa.

Here's an exceptional Value that is equal in quality to caps selling for considerably more elsewhere. Made of Good Grade Dark Brown Waterproofed Army Duck. Has corduroy lined inside ear flap and neck protector to pull down. Top of crown is so constructed that one half turns over to opposite side, exposing Red Interlining for safety of wearer.

No. 40 — Good Quality Brush Brown Corduroy Cap



Price $1.55 Each

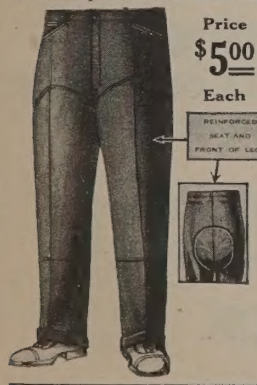
So popular because it looks and wears well. You won't find more all around Goodness and Real Service in a Hunter's Cap at the Price, anywhere.

Heavy Brown Corduroy outside, lined with light weight brown material. Wide, well shaped visor. Inside corduroy lined ear flap and neck protector to pull down.

Crown is so constructed that one half turns over to opposite side, displaying Bright Red Duck Interlining. A Very Popular double Cap for deer hunting or general use.

No. 626 Hunting Pants

Made of Standard Army Duck, dyed dead grass brown color, treated Waterproof Clothing Finish. Finely tailored and carefully sewed with double stitched lap-felled seat and inseams with double welt outseams.



Price $5.00 Each

Wide legs with cuff bottoms.

Five regulation pockets, two hip, the left with buttoned flap, watch and two side pockets.

Five button front, fly fully lined.

Re-inforced at all points of excessive strain and bar-tacked.

Sewed on waistband, with belt loops, and tunnel loops over hips.

All Sizes, 32 to 42 waist.

Extra Sizes, 44 to 50, 10% additional.

No. 627 Hunting Breeches

Extra well made of Standard Army Duck dyed dead grass brown color and treated Waterproof Clothing Finish. Expertly tailored "peg top" style with just the correct flare, made with full roomy seat, long rise, wide five-button fly fully lined. Double seat and double front of leg extending to well below knee, lower leg laces to bottom.

Price $5.00 Each

Carefully sewed with double stitched lap-felled seat and inseams and double welt outseams.

Five regulation pockets, two hip, the left with buttoned flap, watch and two side pockets, made of best quality twill. Reinforced at all points of strain by bar-tacking.

Sewed on waistband with wide belt loops and tunnel loops over hips.

All Sizes, 29 to 40 waist.

Extra Sizes, 42 to 50, 10% Additional.

No. 2230 Hunting Breeches

Extra well made of Standard Army Duck dyed a dead grass brown color and treated Waterproof Clothing Finish. Expertly tailored with full roomy seat, long rise, wide five-button fly fully lined. Double seat and double front of leg extending to well below knee. Lower leg made of pure wool knitted form fitting material Affords warmth and comfort to the wearer. Carefully sewed with double stitched lap-felled seat and inseams and double welt outseams.

Price $5.00 Each

Five regulation pockets, 2 hip, watch and 2 side pockets.

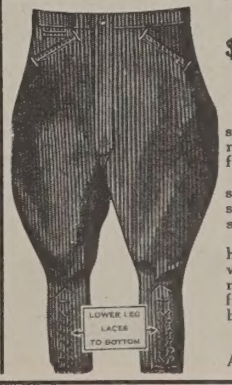
No. 2229 Breeches Price Each.... $4.80

Made of same material and style as No. 2230, except only rear half of lower leg is made of wool.

All Sizes, 29 to 40 waist.

Extra Sizes, 42 to 50, 10% Additional.

No. 2241 Corduroy Hunting Breeches



Price $6.60 Each

MADE OF HIGH QUALITY HEAVYWEIGHT HEATHER COLOR CORDUROY CLOTH

Expertly tailored "peg top" style with full roomy seat, long rise and wide five-button fly fully lined.

Carefully sewed with double stitched lap-felled seat and inseams and double welt outseams.

Five regulation pockets, two hip, the left with buttoned flap, watch and two front pockets, made of best quality twill. Reinforced at all points of strain by bar-tacking.

All Sizes, 29 to 40 waist.

Extra Sizes, 42 to 50, 10% Additional.

DIRECT from MANUFACTURER to YOU

SUPERIOR BLACK "Oil Tempered" DUCK

POSITIVELY! The Highest Grade, Most Durable, Oil-Treated, Waterproof Duck Manufactured

***Many of The World's Largest Manufacturers, Such as Motor Cars, Railroads, Steam Ships and Construction Engineers, Distinctly Specify and Demand This* Famous "Oil Tempered" Duck**

BECAUSE---Costly Experiments With Other Fabrics Has Proven There is Nothing Just As Good

Insist on Hettrick Black "Oil-Tempered"

DUCK

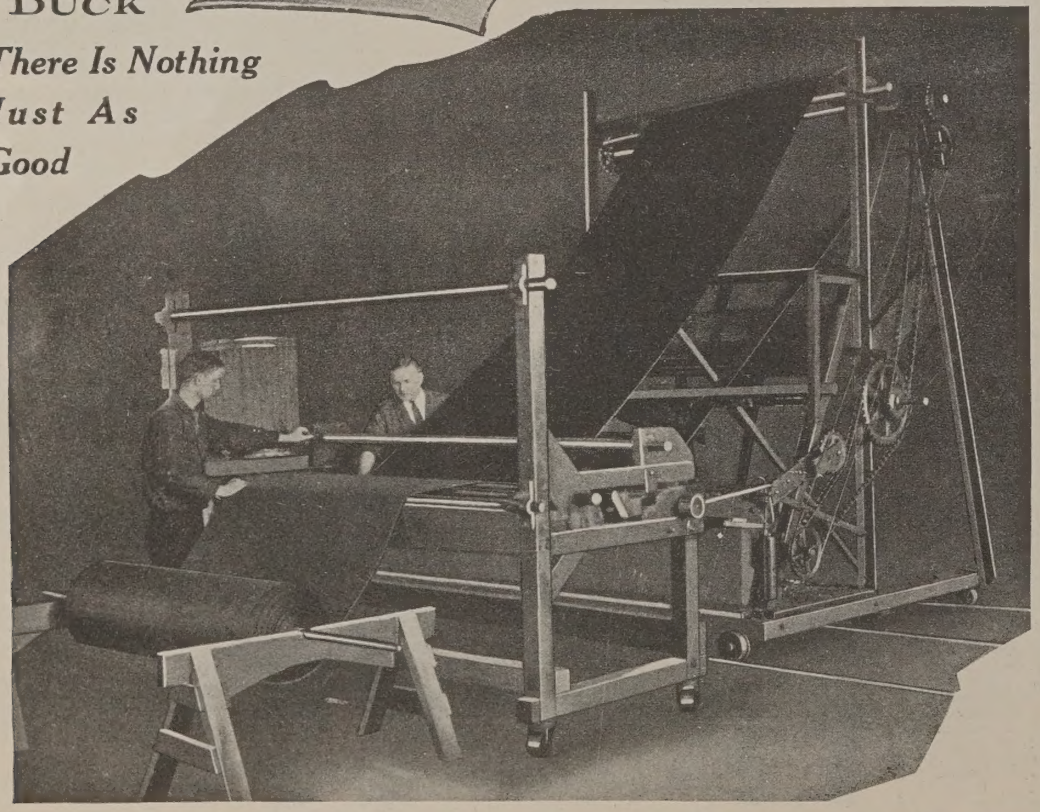
The Original and Exclusive Product of

The Hettrick Mfg. Co.

Summit and Magnolia Streets

TOLEDO, OHIO

There Is Nothing Just As Good



Extra Weight - Extra Strength
Unusual Flexibility - Long Life

HETTRICK BLACK OILED DUCK is made of high grade cotton duck thoroughly impregnated and "Oil-Tempered" by our own process, which insures long life, extra strength, elasticity and pliability under all weather conditions.

Standard widths of all constructions, Nos. 10, 12 and 14 regularly carried in stock. Specify Hettrick "Oil-Tempered" Duck and profit by the extra weight, extra strength and longer life.

Every yard guaranteed to give satisfaction. Widths from 36 inches to 96 inches. Put up in rolls of 25 and 50 yards each.

The pliability of Hettrick Black "Oil-Tempered" Duck makes it conform very readily for use on Truck Tops, Frames, etc.

Many concerns are now exclusively using our Black "Oil-Tempered" Duck for their requirements.

The same high quality is available for your needs.

THE RECOGNIZED STANDARD OF EXCELLENCE BY WHICH ALL SIMILAR QUALITY IS COMPARED

ALL STANDARD WIDTHS AND WEIGHTS AVAILABLE—PUT UP IN ROLLS OF 100 YDS. WRITE FOR PRICES AND DISCOUNT

Direct from Manufacturer

ONE DAY SERVICE FROM STOCK

The Hettrick Mfg. Co's Genuine

Khaki - Jordson Brown Oil-Tempered and - Olive Green Watershed

Fabrics

Not Loaded With Chalk or Clay

Finish Does Not Melt or Mark Off

—Easy to Cut
—Easy to Handle
—Easy to Sew
—Not Expensive

Are impregnated By Our Own Exclusive Process

An "Oil-Tempered" Treatment That Thoroughly Saturates Every Fibre of the Fabric and not only Renders the Material Absolutely Water-Repellent and Mildew-Proof, But Also Serves to Preserve and Prolong the Life of the Goods, By Keeping It Soft and Pliable — That Is Why They are the Standard By Which All Similar Quality Is Compared

"Oil-Tempered" Watershed Fabrics Are the Choice of Leading Tent & Paulin Manufacturers

ADAPTABLE
DEPENDABLE
ECONOMICAL

Water-Repellent
Mildew-Proof
Non-Absorbent

All of the following constructions can be had in any of our three standard colors;

KHAKI, BROWN AND OLIVE GREEN WATERSHED FABRICS

36" STANDARD WATERSHED DUCK is made from a good grade of cotton duck weighing about 12 ounces after treating. Adaptable for use in low priced watershed tents, tarpaulins, covers, etc.

36" HEAVY WATERSHED DUCK is made from a good grade of medium weight duck, weighing about 15 ounces after treating. Suitable for medium heavy tarpaulins, tents tent floors or any other purpose requiring watershed fabric.

36" EXTRA HEAVY WATERSHED is made from a good grade of heavy duck. Weighs about 16 ounces after treating. Suitable for heavy tarpaulins, watershed piano covers, tent floors, covers for aeroplanes, tractors and other outdoor machinery, etc.

29" 10 oz. DRILL WATERSHED is made from high count, closely woven material giving it exceptional strength and very good waterproof qualities. Weight given is after treating.

May be used in place of a heavier, more expensive duck for light weight covers, tents, etc.

Nos. 6, 8, 10 and 12 WATERSHEDS are made of strong and durable cotton duck. Used extensively for high grade waterproof covers of all kinds, tent floors, dance floor covers, ice cream tub covers, truck tops and curtains, etc.

Do not confuse the weights of our watershed fabrics with many deceptive weights sometimes offered such as quoting an 8-ounce treated duck as 15-ounce material. The weights we have given are the minimum ounces per yard after being treated.

UNUSUAL STRENGTH and STAMINA

Colors Faster to Sun and Atmospheric Acids

PUT UP IN ROLLS ABOUT 100 YDS. EACH

Extra Weight - Extra Strength - Unusual Flexibility - Long Life

WRITE FOR SAMPLES

DEMAND THE BEST---TAKE NO SUBSTITUTE!

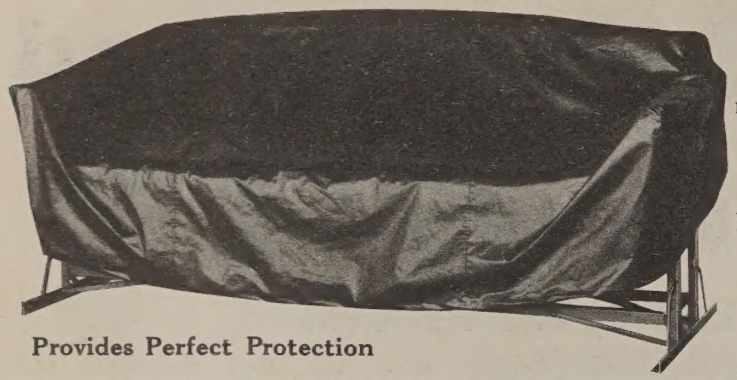
Direct from Manufacturer To YOU

WRITE FOR PRICES

24 HOUR SERVICE ON STANDARD WIDTHS AND WEIGHTS

Hettrick's Green Slicker Cloth Hood for Porch Swings and Gliders

Waterproof Cover for Protecting Swings and Gliders



Provides Perfect Protection

PRICE
$4.75 EACH
F. O. B. TOLEDO

EVERY HOME A PROSPECT

EVERY SALE A GOOD PROFIT

A NEW ITEM - *A BIG SELLER*

Eliminates the Necessity of Turning Mattress, Cushions, Pillows, etc., Over or Carrying Indoors Overnight or During Inclement Weather

Well made of Green Slicker Cloth Material of same Quality and Finish as is used in the manufacture of High Grade Rain Coats.

FLAT SIZE—6 ft. wide x 9 ft. 6 in. long.

Has ½ inch Lap Felled Double Stitched center seams and 1 inch hem on four sides.

Fits neatly over top of any standard size Porch Swing or Glider. Folds in at ends and is securely held in place by snap button fasteners.

Art No. 267 **Price $4.75 Each, F. O. B. Toledo, Ohio**

No. 2 Angle Iron Standard

A Stand With An Established Reputation

PRICE **$8.00** EACH

F. O. B. Toledo, Ohio

SHOWS HOW ANY HETTRICK HAMMOCK MAY BE USED WITH THIS STANDARD

NOTE THE STURDY FRAME CONSTRUCTION

Substantially constructed of 1¼ inch Steel Angle Uprights (or legs) and 1½ inch Steel Angle Top Bar, with small protruding pins on top ends to engage and hold Canopy. Top Bar and Uprights are permanently connected in one collapsible unit, which easily folds and unfolds by means of hinged braces, without use of loose bolts, nuts or screws.

Standard may be quickly and properly set up without use of tools. Height 5 ft. 6 in. Length, 7 ft. 4 in. No tools required, no small parts or special fittings to loose or confuse All operating connections are constructed of mild tempered steel throughout. No cast iron parts to break.

Finished in Battle Ship Gray Enamel, Baked On by most approved Modern Process. Well wrapped and burlapped to prevent marring of enamel, for shipping.

Hettrick's Spiral, Top Springs - - -

Offers a New Sensation In Comfort for the Owner of a "Hettrick" Hammock

MADE OF EXTRA HEAVY GAUGE, HIGHLY TEMPERED STEEL WIRE IN COILED FORM, 8 inches long and neatly enameled. When attached to the Suspension chains these Springs not only reduce the strain in the Hammock to a minimum, but also serve to produce a degree of added comfort that cannot be obtained without their use.

These Springs while not a part of the regular equipment of HETTRICK COUCH HAMMOCKS —may be purchased separately in any quantity and used with any Model Couch Hammock or Hammock Standard herein listed.

Price **$1.00** Per Pair — F. O. B. Toledo, Ohio

ADJUSTABLE HEAD REST

This HEAD REST is constructed of angle Steel Frame with 3 cross sections of ⅝ inch Steel Strips. The Upper or Sloping Section is hinged to the Base and may be easily adjusted to 3 positions and securely held in desired position by steel rod supporting brace, the bottom of which rests against protruding Steel lugs. Adjustments for various angles are made by raising up and slipping supporting brackets against the lugs, corresponding to angle of position required. Sold separately in any quantities and may be used with any Hettrick Glider or Hammock.

Price of Head Rest **$4.00** EACH F. O. B. Toledo, O.

NO. 9 HAIRPIN STANDARD

A Strong, Rigid, Upright Stand Supported by a Sturdy Angle Iron Base

PRICE **$12.00** EACH

F. O. B. Toledo, Ohio

For Use With Any Model Hettrick Hammock

Height 4 ft. 10 in. Length 7 ft.

1½ in. x 2 in. Angle Iron Cross Sections.

Hettrick's Hairpin Hammock Standard is constructed of 1 1/16 inch upright steel tubing, engaging with lower twin cross bars, made of 1½ inch and 2 inch Angle Iron.

All stampings are of heavy steel plate, securely held in place by button head rivets.

Uprights and Base are made in one collapsible unit permitting the standard to be easily and quickly set up or "knocked down."

No tools necessary—no loose parts to confuse or annoy.

OUR PROMPT SERVICE IS MADE POSSIBLE BY THE STANDARDIZATION OF ALL COUCH HAMMOCK PARTS

AVERY LIBR

When You Show Them HETTRICK'S BEAUTIFUL VOLUME BEGINS

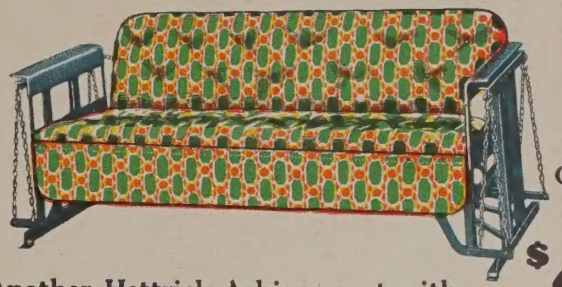
Hammocks and Gliders

PREPARE NOW! For Spring and Summer Trade

Here Are Popular

PROFIT BUILDING ITEMS

---of Nationally Famous Quality!



Another Hettrick Achievement with Big Profit Possibilities for YOU

No. 313 GLIDER

PRICE

$46.50

EACH

F.O.B. TOLEDO

MATERIAL:—Side and Back Covered with good quality Duck in Green and Orange Painted Design.
CONSTRUCTION:—Round cornered adjustable Back Rest 20″ high, padded and "button-tufted."
MATTRESS:—One piece, box style reversible mattress, padded and tufted, with 9″ drop curtain at front.
FRAME:—25″ wide x 72″ long. Constructed of Heavy Steel Angles, with seat springs suspended from Helical coil springs on each side and on ends.
STAND:—Is made of high carbon steel angles. Made in one collapsible unit, provided with double suspension chains that eliminate side swaying. Has wide arm rests. Finished in Handsome Grey, baked on enamel.

Mattress and Back Section Packed in Carton.
Frame and Seat Springs Securely burlapped for shipping.

No. 312 HAMMOCK

Made of same cover material as No. 313 Glider and constructed in regular Hammock Style. Provided with rust proof suspension chains for attaching to ceiling, or may be used with either our own regular No. 2 or No. 9 Hammock Standards.

PRICE.....**$36.00**

If You Are In Doubt As to Whether Hammocks and Gliders Are SELLERS — Try These Numbers On a Saturday Sale, AND BE CONVINCED!

THE MODERN SPIRIT PREVAILS!

PRICE **$52.50** EACH

F. O. B. Toledo, Ohio

No. 314 GLIDER

Artistic Design, Striking Colors, Wonderful Appeal

Here Is An Attention Getter And A Sales Maker

MATERIAL:—High Grade Wide Bar, Woven Stripe in a Handsome Combination of Blue, Orange and Yellow.
CONSTRUCTION:—Round cornered adjustable Back Rest 20″ high, padded and "button-tufted."
MATTRESS:—One piece, box style mattress, padded and tufted, with 9″ drop curtain at front.
FRAME:—25″ wide x 72″ long. Constructed of Heavy Steel Angles, with seat springs suspended from Helical coil springs on each side and on ends.
STAND:—Is made of high carbon steel angles. Made in one collapsible unit, provided with double suspension chains that eliminate side swaying. Has wide arm rests. Finished in Handsome Grey, baked on enamel.

Mattress and Back Section Packed in Carton.
Frame and Seat Springs Securely Burlapped for Shipping.

NEW - NOVEL - UNIQUE - HANDSOME

PRICE **$90.00** EACH

F. O. B. Toledo, Ohio

No. 315 GLIDER

Here Is Beauty, Style, Quality and Low Price

The Final Word of Authority in Gliders

MATERIAL AND CONSTRUCTION:—Back Rest and Seat each consist of three separate "NACHMAN" coil spring reversible units, with heavy welted tape-bound seams, one side covered with Jet Black Duck, the opposite side of each covered with Tangerine colored Duck. The Seat cushions have 12″ tape bound drop curtain at front. Each unit hand decorated with Japanese Motifs in contrasting colors.

Back Rest Frame is of wood construction.

Seat Frame of Steel Angles, with Steel Wire and Helical Coil Springs.

STANDARD:—Made of Steel Angles, in one collapsible unit with wide arm rests and ornamented ends.

FRAME AND STANDARD:—Finished in Handsome Orange Enamel.

SERVICE—COMFORT—ECONOMY AND SALES APPEAL—APPARENT IN EVERY DETAIL

SLICKER CLOTH WHOOPEE TENTS

THE LATEST NOVELTY

PRICE
$8.30 EACH
F. O. B. Toledo, Ohio

Art. No. 254

The Biggest SALES Proposition Ever Offered!

BRAND NEW—
NOVEL—
PRACTICAL—
SERVICEABLE!

Art No. 253

PRICE
$8.30 EACH
F. O. B. Toledo, O.

GIVE YOUR CUSTOMER THE LATEST CREATIONS!

Art. No. 252

PRICE
$8.30 EACH
F. O. B. Toledo, Ohio

A Line With All the Popular Features that Appeals

Substantially constructed of Good Quality Slicker Cloth. Furnished in Four Popular Colors—Red, Green, Black, Yellow, with lower corners and peak made in contrasting colors. Hand decorated on four sides with Indian and Pioneer designs, in gay colors.

Supported by four round corner poles permanently anchored in one unit—with ends protruding at peak. No Ropes—No Stakes necessary to erect. May be set up or taken down in a "Jiffy."

DIMENSIONS—4 Ft. Square at Base—Height, 5 Ft.

Each Tent completely assembled on poles and packed in individual carton for shipping.

Profitably Priced and Easy to Sell

No. 310 HAMMOCK

No. 310 Hammock is identical in design, construction and finish and made of the same cover material as the No. 311 Glider, except the frame which is the regular swing style construction, and may be used in connection with our regular No. 2 Standard or No. 9 Hairpin Standard as illustrated and described on page 36.

Mattress and Back Section Packed in Carton.

Frame and Seat Springs Securely Bundled for Shipping

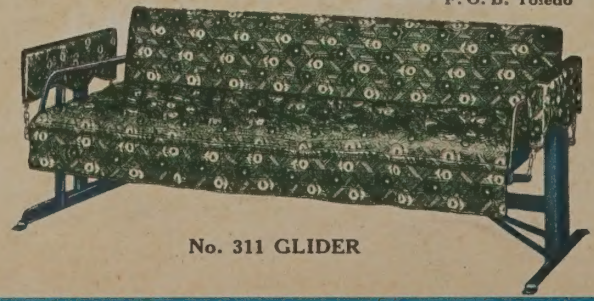
PRICE EACH — $24.00
F. O. B. TOLEDO, O.

Here Is Beauty, Style, Quality and Low Price

Truly a Novelty for Sun Parlor or Porch

Artistic - Colorful

PRICE $33.50 Each
F. O. B. Toledo



No. 311 GLIDER

These WHOOPEE TENTS Fulfill a Demand That Dealers Have Never Before Experienced

No. 311 GLIDER (As Illustrated)

COVER MATERIAL
Is a Good Grade Drill, in Green and White "all-over" Printed Design.

CONSTRUCTION
Back Rest 18" high, thickly padded and "button-tufted." Thick box style mattress with 7" drop curtain at front.

FRAME
25" wide x 72" long. Securely braced and riveted. Seat springs are steel wire net work suspended from Helical coil springs at sides and ends.

STAND
Is of high carbon steel made in one collapsible unit, finished in Grey, baked on enamel.
Ends of Stand covered with hoods of same material, made with tape bound scalloped edge.

Mattress and Back Section Packed in Carton.

Frame and Seat Springs Securely Bundled for Shipping.